

**Gainesville Parks and Recreation Board Report**  
**June 11, 2018**

**I. Impact Fee Report**

- a. Amount collected for the **11th month** of fiscal year 2018 (May) totals **\$38,386 (34)** as compared to the same period last year of \$ **68,987**.
- b. The impact fee balance currently (6/11/18) stands at \$2,096,833.24.

**II. Allen Creek Youth Athletic Complex Committee & SPLOST VII**

- a. The consultants are continuing to analyze the soil tests and are working to prepare options for us to review in the near future. Because this project is last in line of city projects to begin construction (2019-2020), we have not made this a priority for consultants at this time. **No Update.**

**Partnership Report:**

**a. Friends of Gainesville Parks and Greenway's, Inc.**

- a. 22<sup>nd</sup> Annual Sunday in the Parks and Butterfly Release held on May 20, 2018 with \$1,500 painted lady butterflies released at 3 pm as the rain began.

**b. Boys and Girls Clubs of Lanier**

- a. No Report

**c. Hall County Parks and Leisure Services**

- a. No Report.

**d. Gainesville City School System**

- a. No Report.

**e. Community Service Center**

- a. No Report.

**f. Gainesville-Hall '96 Board**

- a. Information from the May 18, 2018 Board meeting attached.

**g. Redbud Chapter of the Native Plant Preserve**

- a. No Report.

**h. Gainesville Convention and Visitors Bureau**

- a. Information from the May 18, 2018 CVB Board meeting attached.

**City of Gainesville  
Parks and Recreation  
FY 2018 Impact Fee Tracking Sheet**

DATE	AMOUNT
July 2017	\$ 25,967.00
August 2017	\$ 56,450.00
September 2017	\$ 19,193.00
October 2017	\$ 53,063.00
November 2017	\$ 19,193.00
December 2017	\$ 13,548.00
January 2018	\$ 27,096.00
February 2018	\$ 21,451.00
March 2018	\$ 348,861.00
April 2018	\$ 58,708.00
May 2018	\$ 38,386.00
June 2018	\$ -
<b>YTD Amount</b>	<b>\$681,916.00</b>

Impact Fees Expended (since inception)		Cumulative Results (since inception)	
Pass Property (FY07)	\$ 164,800.00	FY07 Fees Collected	\$ 445,995.00
		FY07 Interest	\$ 11,090.00
Pass House Demolition (FY08)	\$ 14,895.00	FY08 Fees Collected	\$ 100,481.00
		FY08 Interest	\$ 15,292.00
		FY09 Fees Collected	\$ 23,709.00
		FY09 Interest	\$ 4,423.00
Park Playgrounds (FY10)	\$ 125,000.00	FY10 Fees Collected	\$ 12,419.00
FMACC Trailhead/Playground (FY10)	\$ 200,000.00	FY10 Interest	\$ 1,219.18
		FY11 Fees Collected	\$ 39,515.00
		FY11 Interest	\$ 292.56
Project Reimbursement	\$ (11,128.39)	FY12 Fees Collected	\$ 45,160.00
		FY12 Interest	\$ 227.48
Green Street Pool/Wessell Park Demolition & Renovations (FY13)	\$ 175,000.00	FY13 Fees Collected	\$ 225,800.00
		FY13 Interest	\$ 334.35
Linwood Preserve Parking (FY14)	\$ 25,000.00	FY14 Fees Collected	\$ 290,153.00
Water Trails (FY14)	\$ 20,000.00	FY14 Interest	\$ 514.91
FMACC Field Improvements (FY15)	\$ 150,000.00	FY15 Fees Collected	\$ 400,795.00
Park Playgrounds (FY15)	\$ 75,000.00	FY15 Interest	\$ 912.93
Candler Field Lighting (FY15)	\$ 25,000.00	FY16 Fees Collected	\$ 489,986.00
Linwood Preserve Education Bldg (FY17)	\$ 100,000.00	FY16 Interest	\$ 1,316.44
Youth Athletic Complex A/E (FY17)	\$ 450,000.00	FY17 Fees Collected	\$ 1,017,229.00
Project Reimbursement (FY16)	\$ (26,323.00)	FY17 Interest	\$ 5,296.00
Park Playgrounds (FY18)	\$ 130,000.00	FY18 Fees Collected	\$ 681,916.00
Desota Park Renovations (FY18)	\$ 100,000.00	FY18 Interest	\$ -
<b>Total Expenditures</b>	<b>\$ 1,717,243.61</b>	<b>Total Revenue</b>	<b>\$ 3,814,076.85</b>

<b>Balance</b>	<b>\$ 2,096,833.24</b>
As of Date:	6/6/2018 9:25

# Impact Fees

## Summary Report By Permit Type and Fund Type

### 5/1/2018 to 5/31/2018

LAND USE	LIBRARY AMT	FIRE AMT	SHERIFF / POLICE AMT	PARK AMT	PSF AMT	ROAD AMT	ADMIN AMT	CIE PREP AMT	TOTAL AMT
<b>GAINESVILLE</b>									
<b>COM</b>									
General Office Building	\$0.00	\$7,503.87	\$4,119.12	\$0.00	\$0.00	\$0.00	\$348.69	\$0.00	\$11,971.68
<b>COM TOTAL</b>	<b>\$0.00</b>	<b>\$7,503.87</b>	<b>\$4,119.12</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$348.69</b>	<b>\$0.00</b>	<b>\$11,971.68</b>
<b>RES</b>									
Single-Family Detached	\$7,838.10	\$2,967.90	\$1,629.00	\$33,870.00	\$0.00	\$0.00	\$1,389.30	\$0.00	\$47,694.30
Residential	\$1,045.08	\$395.72	\$217.20	\$4,516.00	\$0.00	\$0.00	\$185.24	\$0.00	\$6,359.24
<b>RES TOTAL</b>	<b>\$8,883.18</b>	<b>\$3,363.62</b>	<b>\$1,846.20</b>	<b>\$38,386.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,574.54</b>	<b>\$0.00</b>	<b>\$54,053.54</b>
<b>GAINESVILLE TOTAL</b>	<b>\$8,883.18</b>	<b>\$10,867.49</b>	<b>\$5,965.32</b>	<b>\$38,386.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,923.23</b>	<b>\$0.00</b>	<b>\$66,025.22</b>
<b>TOTAL</b>	<b>\$8,883.18</b>	<b>\$10,867.49</b>	<b>\$5,965.32</b>	<b>\$38,386.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,923.23</b>	<b>\$0.00</b>	<b>\$66,025.22</b>



## Gainesville Hall '96

[www.lakelanierolympicvenue.org](http://www.lakelanierolympicvenue.org)

Board of Directors Meeting  
May 18, 2018  
Lake Lanier Olympic Park

Welcome

Approval of the March minutes

Chairman's Report

Committee Reports

Finance Committee  
Joint Venue Committee  
Events and Fundraising Committee  
Marketing Committee  
Facilities and Park Development  
Dragon Boat World Championship  
Governance Committee

Mark Bell  
Phil Sutton  
Dixie Truelove  
Regina Dyer  
Mimi Collins  
Stacey, Tate, Doug, Mark, Dixie  
Rob Fowler

Club Reports

LCKC  
LLRC

Jason Peck  
Phil Sutton

Park Managers Report

Robyn Lynch

Dates to Remember

May 26 and 27 - ACRA  
May 28 - Memorial Day Parade  
June 2 - Gainesville-Hall Dragon Boat Challenge  
June 9 - Tri The Parks Triathlon  
June 9 - John Jarrard - The Lake Show  
June 10 Georgia Wake Series  
June 15 - Food Truck Friday  
June 16 - Southern Invitational Spring Regatta  
July 14 - Summer Sprints Regatta  
July 20 - Board Meeting  
July 20-22 Team USA Dragon Boat Camp  
July 21 The Legacy Continues fundraiser

LAKE LANIER  
OLYMPIC PARK



March and April Managers Report:

- Master Plan Update
- ARC Grant Application - in coordination with Development Authority, GMRC, Hall County and City of Gainesville
- March Traffic Count: Park - 8,151 Tower - 951
- April Traffic Count: Park - 6,325 Tower - 4,209
- Presentation to Chattahoochee Study Club, Gainesville Citizens Academy, Georgia Dept. of Economic Development representatives, South Hall Rotary,
- Attended NEGA Travel Association meeting
- Coordinated Site Visit for ICF Officials Dr. Chen and Dr. Luk
- Coordinated ITO Training for 6 local officials with Dr. Luk
- Georgia City Planners presentation and team building
- Presented funding request for Hall County Officials
- Food Truck Friday - April 13
- Canoe Kayak Canada - April 20-22
- Meeting with Gainesville School Supt Jeremy Williams
- Attended GHCC Economic Development breakfast
- Sets at Sunset - April 28
- Team USA Dragon Boat Trials - April 27-29
- Rubber Duck Derby - May 5
- Duck Fest - May 5
- Attended Lake Lanier CVB Board meetings and Retreats
- Attended Gainesville CVB Board meetings
- Attended GHCC Board meetings
- Preparation meeting for Atlanta Dragon Boat Festival
- Rushton and Company Partners/Directors Retreat and Team Building - May 10 and 11
- Food Truck Friday - May 11
- Atlanta Consulate and International Companies lunch and presentation
- WomenSource Board Retreat - May 17
- Several Dragon Boat Championship committee meetings

Gainesville-Hall 96  
Board of Directors  
Minutes  
March 16, 2018

Board Members Present: Mark Bell, Ruth Bruner, Melvin Cooper, Tate O'Rourke, Bill Donohue, Dixie Truelove, Robyn Lynch (not a quorum)

Mark Bell, as the presiding Chair, called the meeting to order.

Jody Jackson, Ann, and Carl With John Jarrard Foundation presented information for the board related to our partnership of The Lake Show. This will be the fourth year that GH96 has helped sell tables and sponsorships for this event. In return GH96 and JJF split the profits 50/50. Last year 64 tables were sold for the event. Robyn confirmed that last year GH96 received more than had JJF rented the venue. The board will need to sell tables and JJF thought there would be a need for 6-8 volunteers.

Mark presented the financial report. \*\*\*

#### Committee Reports

Dixie reported on the Events and Fundraising Committee – The committee will meet soon to discuss the rules of the park and new ideas for events at the park.

Facilities and Park Development - Matt Millard created 3D images for grant money. The images show the interior event room at the boathouse with usable meeting space including restrooms, kitchen, and bar. The workout room will be in the other large space with new flooring. The images also shows an event deck at the rear of the boathouse and larger windows. There are also images for the public restrooms and 3 rentable pavilions. Robyn mentions that this is an option which could be included in future renovations but is an affordable way to accomplish rentable event space.

Robyn reported that the City has completed work on the roof and there are no leaks! The County has repaired the upstairs but the downstairs will be much bigger repairs. Tables and chairs have been purchased.

Tate reports on World Dragon Boat Championships – Officials will be visiting in April. There have been concerns based on past Championships. Robyn is working on the presentation, but the planning is going well. The officials will be at the venue on April 18. Lunch is 11:30-1:00. The presentation is at 1:00. It would be great for board members to attend.

Over half of the dragon boats have been sold. Mark mentions that the finish line has been ordered. Dixie discussed the July 21 fundraiser at Brenau University. Sponsorships are being sold.

David Barnette reported for Governance Committee. A change to the Bylaws was sent to the board. The changes would increase board size and allow the City and County to appoint a board member if an elected official doesn't want to serve on the board. This is a voting position on the board. David made a motion to accept and Ruth seconded. The motion was approved including emails from Mimi and Rob agreeing to the change.

Robyn gave an update from the Clubs.....

Robyn gave the Manager's report (attached)

Respectfully submitted,

Dixie Truelove  
On behalf of Stacey Dixon, Secretary

**GAINESVILLE HALL COUNTY 96 ROUNDTABLE, INC.  
FINANCIAL DASHBOARD  
MAY BOARD MEETING**

5/18/18

Balance Sheet	4/30/18
Cash - Operating	\$ 194,142
Cash - Dragon Boat	34,600
Accounts Receivable	45,313
Pledge Receivable	20,000
Prepays	-
Current Assets	294,055
Fixed Assets	335,158
Accum Depreciation	(39,042)
	296,116
Leasehold Improvements	1,341,926
Accum Amortization	(1,341,926)
	-
<b>Total Assets</b>	<b>\$ 590,171</b>
Accounts Payable	\$ 1,572
Sales Tax Payable	3,596
Other Current Liab	4,047
<b>Total Liabilities</b>	<b>9,215</b>
Equity	
Temporarily Restricted	20,000
Unrestricted Net Assets	335,043
Net Income	225,913
	580,956
<b>Total Liabilities &amp; Equity</b>	<b>\$ 590,171</b>

	OPERATING		DRAGON BOAT	
	Mar & Apr 2018	July 2017 - Apr 2018	Mar & Apr 2018	July 2017 - Apr 2018
<b>Profit &amp; Loss</b>				
Total Revenue	\$ 106,108	\$ 360,927	\$ 20,467	\$ 112,845
Operating Expenses	8,732	54,579	299	775
Venue Repair & Maint	13,930	50,884	-	-
Personnel Expenses	16,339	86,925	-	-
Marketing	177	2,426	-	5,701
Professional Services	23,940	26,216	-	-
Venue Events	2,008	4,040	-	16,313
	65,126	225,070	299	22,789
<b>Net Ordinary Income</b>	<b>\$ 40,982</b>	<b>\$ 135,857</b>	<b>\$ 20,168</b>	<b>\$ 90,056</b>

Boat Sales	\$ 5,467	\$ 56,845
Sponsorships	\$ 15,000	\$ 56,000

**Balance Sheet:**

- Operating Cash looks good as of 4/30. However, over the summer there will be many expenditures such as: boat dock and numerous WDB pre-expenses.
  - WDB account is a separate account for income/expenses. Just paid 2nd boat deposit in May.
  - A/R - includes Sponsorship pledge of \$20K. The remaining amount are primarily boat sales.
  - Fixed assets includes \$5K for rehab of CCC dock donated and new timing system.
- P&L - Operations**
- Revenue includes: Govt Qtr prints \$75K, Cap Campaign Assessment funding \$22K, Club Rents \$3K and venue events of \$6K.
  - Operating expenses include utilities; Venue Repair & Maint is primarily landscaping,
  - Venue Repair & Maint is primarily landscaping, cleaning, general maint & rentals for events.
  - Professional services includes the \$23K fee for Capital Campaign Assessment.
- P&L - Dragon Boat**
- the last 10 man boat was sold for \$5500. We have 7 remaining 20 man boats available.
  - An additional \$15K of sponsorships were secured for WDB.

LAKE LANIER  
OLYMPIC PARK



Gainesville Hall '96 Board  
Members are encouraged to  
sell one sponsorship/table to  
each event

### The Legacy Continues

Fundraiser for  
Dragon Boat World Championship

July 21 - 6:00pm-10:00pm  
Brenau University Amphitheatre

Fly Betty Band

Gold Sponsor \$7500  
Silver Sponsor \$5000  
Bronze Sponsor \$2500  
Super Fan \$1500

Table of 8 \$400  
Individual Tickets \$30/\$10 Children under 13

### The Lake Show

Fundraiser for  
John Jarrard Foundation and LLOP

June 9 - 6:00pm-10:00pm  
Lake Lanier Olympic Park

Atlanta Funk Society

Gold Sponsor \$2500  
Silver Sponsor \$1500  
Bronze Sponsor \$1000

Table of 6 \$500  
General Admission \$20  
Boat Flag \$30

We can invoice people and/or take credit  
cards - we will make this easy!!

Please call or email Robyn Lynch with  
results - 770-530-7152

# The Legacy Continues

Welcoming the World to Gainesville-Hall County

*Join us as we support Team USA and raise funds  
for the ICF Dragon Boat World Championships*

## Saturday, July 21

6-10 pm | Brenau University Amphitheater

## Fly Betty Band

*Food & Live Music!  
Photos with Team USA!  
Table Decorating Contest!*

*BEST Party Band in Atlanta!*

Exclusive Sponsorship  
Opportunities



### **GOLD Sponsor – \$7,500**

- Two (2) tables designated as your own
  - Dinner & Drink Tickets
  - Team USA Shirts
- VIP Seating at the Opening Ceremony (9/12/18)
- Eight (8) VIP Daily Passes to World Championships
  - Dragon Boat World Championship Shirts
  - Sponsor Recognition

### **BRONZE Sponsor – \$2,500**

- One (1) table designated as your own
  - Dinner & Drink Tickets
  - Team USA Shirts
- VIP Seating at the Opening Ceremony (9/12/18)
- Four (4) VIP Daily Passes to World Championships
  - Dragon Boat World Championship Shirts
  - Sponsor Recognition

### **SILVER Sponsor – \$5,000**

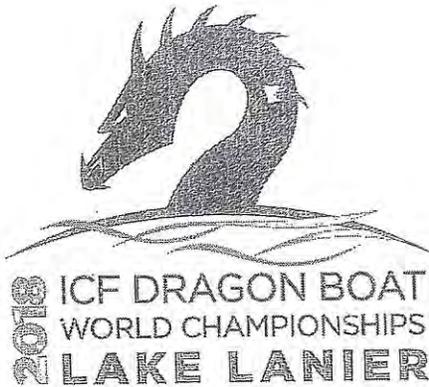
- One (1) table designated as your own
  - Dinner & Drink Tickets
  - Team USA Shirts
- VIP Seating at the Opening Ceremony (9/12/18)
- Six (6) VIP Daily Passes to World Championships
  - Dragon Boat World Championship Shirts
  - Sponsor Recognition

### **SUPER FAN – \$1,500**

- One (1) table designated as your own
  - Dinner & Drink Tickets
  - Team USA Shirts
- Two (2) VIP Daily Passes to World Championships
  - Sponsor Recognition



For more information on this exciting fundraising event  
or additional sponsorship opportunities: Robyn Lynch,  
Director, Lake Lanier Olympic Park, 770-535-0397.  
Email: [robyn@lakelanierolympicvenue.org](mailto:robyn@lakelanierolympicvenue.org)



*Lake Lanier Olympic Park will host the largest international sporting event in the area since the 1996 Centennial Olympic Games with the ICF Dragon Boat World Championships (September 13-16, 2018)*

**WHO:**

Team USA Dragon Boat will be participating in the 2018 ICF Dragon Boat World Championship, along with 20 other countries, at Lake Lanier Olympic Park. Team USA will be selected after over 800 Athletes participate in five regional trials held across the United States. They are gathering at Lake Lanier Olympic Park for the only training camp prior to the world championships.

**WHAT:**

A show of support for Team USA and a fundraiser for the ICF Dragon Boat World Championships is Saturday, July 21, featuring the Fly Betty Band at Brenau University's Ampitheater in Gainesville.

**WHEN & WHERE:**

Dragon Boat Championship Games Fundraiser: Saturday, July 21 at Brenau Ampitheater

Dragon Boat Opening Ceremony: Wednesday, September 12 at Lake Lanier Olympic Park

ICF Dragon Boat World Championship Games: September 13-16 at Lake Lanier Olympic Park

**WHY:**

Help us support Team USA and prepare for the FIRST World Dragon Boat Championships to be held in North America.

*Join us as we Welcome the World BACK to Gainesville-Hall County!*



LAKE LANIER  
OLYMPIC PARK



Robyn Lynch, Director  
Lake Lanier Olympic Park  
3105 Clarks Bridge Road | Gainesville, Georgia 30506  
770-535-0397 | [LakeLanierOlympicVenue.org](http://LakeLanierOlympicVenue.org)



## **The Lake Show**

<b>\$20</b>	<i>General Admission</i>	<i>entrance to event</i>
<b>\$30</b>	<i>Boat flag- (with light)</i>	<i>Includes 2 admission tickets by boat</i>
<b>\$500</b>	<i>Table of 6</i>	<i>6 meal tix, 12 drink tix, 4 seat cushions</i>
<b>\$1000</b>	<i>1 table, (w meals, drinks and 4 seat cushions), logo on banner, mentions from stage, logo rotating on jumbotron</i>	
<b>\$1500</b>	<i>2 lower (choice) tables, (w meals, drinks and 8 seat cushions) VIP Parking, area banner, logo on stage banner, mentions from stage, logo rotating on jumbotron.</i>	
<b>\$2,500</b>	<i>3 front tables, (w meals, drinks and 12 seat cushions) VIP Front Parking, area banner, exclusive stage banner, jumbotron rotations, mentions from stage throughout, Logo on posters, Website &amp; Facebook Event Pages, Boat, vehicle or product display opportunities with table and tent booth.</i>	
<b>\$5,000</b>	<i>Presenting Fireworks Sponsor</i>	<i>(tba)</i>

LAKE LANIER  
OLYMPIC PARK



*Robyn Lynch - Park Manager  
Accomplishments July 2017 - April 2018*

***Venue and GH96 Management:***

- *Cleaned up and created organization in the office*
- *Communicating with BOD, Clubs, Stakeholders and Community through - meetings, phone calls, email and social media.*
- *Created a positive and pro-active working relationship with Asst Manager*
- *Meeting monthly with executive committee*
- *Presenting a clean and professional impression of staff and venue to visitors*
- *Made presentation to City of Gainesville and Hall County for annual funding request*
- *Planned and implemented the Board of Directors strategic planning retreat. Implementing strategic goals that were set and working with committee chairs to accomplish goals set at the retreat*
- *Worked with the Executive Committee and the Governance committee to update the GH96 By-Laws*
- *Continue to work with LLOP vendors such as cleaning, lawn maintenance, portable restroom facilities, etc to have the best pricing while keeping with the standard of care that we expect*
- *Continue to learn all aspects of the rowing and canoe/kayak sport and events*
- *Prepared MOU between GH96, LLRC and LCCK to clarify questions regarding venue internal and external maintenance, docks and use of facilities.*
- *Coordinated with The City of Gainesville and Hall County to make necessary repairs to the boathouse. The City of Gainesville successfully repaired the roof and Hall County made repaired the water damage in the upstairs of the boathouse. The County will complete the repairs in the boat storage area after the regatta season.*

***Marketing:***

- *Working with local radio and print media to enhance our visibility in the community*
- *Created new social media presence on Instagram. Making regular posts on Facebook and Instagram*

- Worked with Forum Communications to complete Lake Lanier Olympic Venue.org new website. Continue to work with them on updating park website as well as Lanier Dragon Boat 2018.com website.
- Utilizing the entrance sign to promote upcoming events.
- Attended Georgia Travel Association meeting with Cheryl Smith
- Attended Tourism Day at the Georgia State Capitol
- Serving on BOD for Lake Lanier CVB and Gainesville CVB
- Attended Lake Lanier Association Legislative Lunch at the Georgia State Capitol
- Worked with Boat Dock Works and Chattahoochee County Club to receive donation of courtesy dock
- Coordinating with LLRC and LCCKC to cross promote events and programs
- Give tours of LLOP to potential renters and donors

#### **Research:**

- Worked with the Corp of Engineers, Millard Architects, United Consulting and Congressman Collins office providing information and stayed in constant communication with all parties to see the master Plan approval complete.
- After receiving approval from the Corp of Engineers of the Environmental assessment and the master plan on April 23, I immediately began proceeding with grant applications previously recommended and am looking for new opportunities.

#### **Community:**

- Continue to communicate with and reach out to local government stakeholders as well as building relationship with board members and club representatives.
- Monthly presentations to civic and other community groups. To date I have presented to GHCC Issues Committee, SCORE, Chattahoochee Study Group, Leadership Hall County, Wisdom Project, Wisdom Keepers, South Hall Kiwanis and South Hall Rotary.
- Made presentation to representatives from Georgia Department of Economic Development
- Represent Lake Lanier Olympic Park at many community events including the GHCC Board Meetings and WomenSource
- Meeting with and talking to neighbors when requested or when necessary
- Revised Joint Venue Committee - now meeting quarterly
- Working with two Scouts to accomplish their Eagle Scout Projects benefiting LLOP
- Continue to develop working relationships with LLRC/LCCKC leadership and members

- Along with the Lake Lanier Association, we were a host site for the annual Shore Sweep
- Partnered with the Lake Lanier Association and Boat Dock Works to remove over 10 tons of debris from the LLOP property
- Daily work with a diverse group of elected officials, government representatives, board members, renters, community leaders and volunteers to accomplish goals

### **Event Management:**

- Worked with LLRC and LCKC to host Atlanta Dragon Boat Festival, John Hunter Regatta, Canoe Kayak Canada National Team Trials, ACA Junior Olympic Trials and Team USA Dragon Boat Trials. As well as a successful spring break training season with 21 college teams.
- Worked with several renters to host a wedding reception, Sets at Sunset, Georgia Wake Series and Singleton Marina Customer Appreciation
- Created a new friend-raiser and community event - Food Truck Friday. First event was August 2017 and had 300 attendees and by the April 2018 FTF, the event has grown to 800 attendees
- Keeping the website calendar current and up to date at all times to keep the clubs, neighbors and community informed of upcoming events.
- Continue to work with board members and stakeholder to solicit sponsorships and support.
- Work hands on to set up events and prepare venue for meetings and visitors as well as cleaning up after events
- Continuously evaluating how events can be improved and determining the value of repeating them
- Bringing in new rentals for the Tower.
- Conflict resolution with neighbors
- Created a joint package with LCKC to offer businesses tower rental for retreat along with a Dragon Boat team building activity
- Hosted a Solar Eclipse party for the GH96 Board of Directors and special guests.

### **Grants/Fundraising:**

- Currently working with GMRC and GHCC to complete and submit ARC grant application
- Build report with Power 10 consultants and coordinate implementing the feasibility study in preparation for a capital campaign
- Work closely with Power 10 to create the Case for Support to be used in feasibility study interviews.
- Scheduling interviews for Power 10 feasibility study

### *Accounting:*

- *Work closely with Treasurer to prepare budget for City/County funding request.*
- *Work with Asst Manager and bookkeeper to keep finances up to date and on budget.*
- *Working with Asst. Manager to negotiate on prices with vendors*
- *Work with bookkeeper to create and send invoices as needed*
- *Assisted Blair Diaz and Treasurer in preparing the annual audit*

### *ICF Dragon Boat World Championship:*

- *Worked with the ICF to complete the Host Agreement*
- *Made presentation to City of Gainesville and Hall County presenting the World Championships*
- *Continuous communication with ICF staff and board to insure the proper execution of the World Championships*
- *Coordinating and leading LOC meetings*
- *Work with committee chairs and co-chairs to plan and execute preparations for World Championships*
- *Recruiting new volunteers*
- *Work with Treasurer and LOC Leaders to create budget*
- *Coordinate ICF Official site visit and ensure its success*
- *Attend LOC meetings and sub-committee meetings*
- *Assist LOC leaders and sub-committee chairs as asked*
- *Creating sponsorship packages and making presentations to potential donors*
- *Working with fundraising chair, GHCC and Consul Corp on a fundraising lunch for Consuls and International Business leaders in Hall and surrounding counties*
- *Negotiating In-Kind sponsorships*



**Gainesville CVB Board Meeting  
Wednesday, May 23, 2108 @ 10am  
Communications and Tourism Board Room**

### **AGENDA ITEMS**

- Approval of Minutes
- Chicken Festival Update
- Events- HS BASS, SKEETER
- Georgia On my Mind Day – 5/25
- Upcoming EVENTS and Involvement
- Ambassador Program Updates
- Dragon Boat Updates

2018 Gainesville CVB Meeting Dates:  
WEDNESDAY, JULY 25, 2018 @ 10 AM  
WEDNESDAY, SEPTEMBER 26, 2018 @ 10 AM  
WEDNESDAY, NOVEMBER 28, 2018 @ 10 AM

**GAINESVILLE CONVENTION AND VISITORS BUREAU ADVISORY BOARD MEETING**  
**Minutes**  
**March 28, 2018**

**CALL TO ORDER** Chairman Richard Labriola at 10:00 a.m.

**Members Present:** Board Members Jay Singh, Glenn Kyle, Tharpe Ward, Robyn Lynch, ex-officio Melvin Cooper and Chairman Richard Labriola,

**Staff Present:** CVB Manager Regina Dyer, Communications and Tourism Director Nikki Perry and Deb Gravitt

**NEW BUSINESS**

**Approval of Minutes**

Chairman Labriola asked if there were any questions or changes to the October 25, 2017 minutes. Tharpe Ward made a motion to accept and approve the October 25, 2017 minutes as read, Robyn Lynch seconded the motion. All in favor, passed. Chairman Labriola asked if there were any questions or changes to the January 24, 2018 meeting minutes. Jay Singh made the motion to approve the minutes as read, Robyn Lynch seconded the motion. All in favor, motion passed.

**Manager's Report**

**Introduction of New Communications and Tourism Director**

CVB Manager Regina Dyer introduced Nikki Perry who will be replacing Catiel Felts as the new Communications and Tourism Director. Mrs. Perry gave the board a little bit of her background and expressed her interest in getting to know everyone on the board and to begin working with them.

**Upcoming Meeting Dates**

May 23, 2018 will be the next CVB Advisory Board Meeting. Mrs. Dyer also informed the board that she was working on a date in April to hold a CVB Coffee Networking Meeting. The coffee break will be held with all of the hotels, attractions, restaurants to discuss our Ambassador Program that is being created for the "Front-Line" hospitality employees. She stated that she is looking at April 18 or 19. Richard Labriola offered it to be held at the Hilton Garden Inn provided the meeting space is available. Nikki Perry mentioned going through the Gwinnett Ambassador program and recommended that the Communication and Tourism Office contact Cricket Elliott with Explore Gwinnett.

**Hotel/Motel Tax Update**

The Hotel/Motel tax report was presented. FY18 shows an overall increase of \$26,000 from FY17. Mrs. Dyer told the board we were still hoping to make the \$1 million mark for FY18.

**FLW Follow-Up and Other Upcoming Events**

CVB Manager said that she is still getting in the economic impact numbers, but from what she has to date, the economic impact is close to \$3 Million. FLW said this was the largest group of attendees at weigh-ins on the 2018 Tour. Richard Labriola stated that this event really came at a good time for the hotels and the City due to it being a soft period in the hospitality industry.

Mrs. Dyer said she feels that there has been a great R.O.I. from holding the FLW Tournament at Lake Lanier. She has made several contacts/relationships that are very interested in bringing other tournaments to Lanier. One of the anglers that recently competed is also an Olympic Kayaker and he is interested in bringing a Kayak Fishing tournament to Gainesville. She also said that she has been contacted regarding holding the B.A.S.S. University and a College/University fishing tournament this September.

Melvin Cooper brought up the Georgia USA Gymnastics meet that will be held at Riverside Military Academy April 6-8. Mrs. Dyer said that she had sent the information to the hotels letting them know about the groups coming into town that weekend. She also informed the board that the Georgia B.A.S.S. Nation High School Regional Tournament would be in town that weekend as well.

#### **Conference Update**

Mrs. Dyer attended the Georgia CVB Winter Conference late February and the Winter Chautauqua in early March. She said the classes were very informative and she learned so much but the best part of those conference was the networking and building of relationships with other CVB Managers. Mrs. Dyer also spoke on the GPP (Georgia Production Partners) meeting held on March 27. The meeting was for the state-wide Camera Ready program to discuss guidelines, tips and ideas to entice film companies to come to Gainesville.

#### **2018 Chicken Festival Update**

It was reported that there are 19 cook-teams signed up to compete in the Spring Chicken Cook-off, all of the judges are in place and we are already pre-selling the Cluck cards with help from the Finance Department. Mrs. Dyer told the Board that she has encouraging over-night stays for the cook-teams so that they will be close by for the early morning start.

Jay Singh brought up that the Spring Chicken Festival is the same weekend as Road Atlanta's Classic Motorsports Mitty. Robyn Lynch mentioned that that was going to be a busy weekend for all. The Lake Lanier Olympic Venue would be holding the Dragon Boat Trials with a concert following that evening.

#### **Board Member Remarks**

Robyn Lynch requested information on local restaurants. Regina Dyer told Robyn that we were compiling a list of local restaurants and would send her a copy of what we have to date.

Robyn then relayed to the Board that the World Dragon Boat Championship was September 12-16. At this time there are 15 teams confirmed to compete, the previous World Championship had 17 countries compete. LLOP is negotiating with ESPN on the broadcast. If they come to an agreement the competition feed will be on ESPN 3, YouTube, HULU etc. They have purchased 38 boats from China and they are being built at this time. There will be a group from Canada that will be in town in July to train together. On Sunday, August 16 a fund-raiser for the World Dragon Boat will be held on the Mid-Town Greenway.

Robyn also mentioned that LLOP has Food Truck Friday every 3<sup>rd</sup> Friday of the month.

Jay Singh inquired about the new distillery that is locating to Gainesville. Mrs. Dyer said that at this time they are still getting permits at this time.

#### **Adjournment**

Tharpe Ward made a motion to adjourn, a second was given by Jay Singh.

## Melvin Cooper

---

**From:** Regina Dyer  
**Sent:** Monday, May 21, 2018 8:33 AM  
**To:** 'lanierinnandsuites@gmail.com'; Melvin Cooper; 'rlabriola@hp-hotels.com'; 'Kyle, Glen'; 'Robyn Lynch'; 'tharpe7373@netscape.net'  
**Cc:** Bryan Lackey; Catiel Felts; Nikki Perry  
**Subject:** Gainesville CVB meeting WEDNESDAY May 23

Hello everyone, just a reminder that the next CVB meeting will be THIS Wednesday, May 23 at 10:00am in the Communications and Tourism board room. I'm attaching the March minutes for your review. Agenda items will include updates from the Chicken Festival, events and update on the ambassador program. In addition, if you have items that you would like for me to share at the Georgia On My Mind day, please bring those. I will have a booth at the Visitors Center located on 1-85 South in Lavonia and will be promoting attractions, lodging, events and Gainesville in general on Friday, May 25 from 10am,-2pm. Thank you so much and look forward to seeing you at the meeting.  
Regina

Regina Mansfield Dyer  
City of Gainesville  
CVB Manager  
770-531-2664 OFFICE  
678-780-7865 MOBILE  
[www.downtowngainesville.com](http://www.downtowngainesville.com)  
Fb at Downtown Gainesville and explore Gainesville



March CVB  
minutes.docx

**GAINESVILLE PARKS AND RECREATION: FY18 OPERATING CAPITAL EXPENDITURES**

**Division Manager Comments:**

	Description	Reason	Estimated Cost	Account #	Actual Cost	Difference	Complete	Status
<b>FMC</b>	Computers (6 total)	Replacements based on IT Recommendations	\$ 9,075.00	6149.02.531600.001/2	\$ 6,000.00	\$ (3,075.00)	Yes	Complete
	Fitness Center Rower	Addition to Fitness Center	\$ 2,500.00	6149.02.531600.002	\$ 1,918.00	\$ (582.00)	Yes	Complete
	HVAC Humidifiers	Air Quality Issues Addressed	\$ 10,000.00	6149.02.522200.003	\$ 8,328.00	\$ (1,672.00)	Yes	Complete
	Fitness Mirrors	Addition to Underground FitZone	\$ 4,000.00	6149.02.522200.002	\$ 2,183.00	\$ (1,817.00)	Yes	Complete
	<b>SUB-TOTAL</b>		<b>\$ 25,575.00</b>	<b>&gt;&gt;&gt;&gt;&gt;&gt;&gt;&gt;</b>	<b>\$ 18,429.00</b>	<b>\$ (7,146.00)</b>	<b>X</b>	
<b>PARKS</b>	Stump Grinder	New Equipment	\$ 19,000.00	6200.03.542000.000	\$ 16,500.00	\$ (2,500.00)	Yes	Complete
	Equipment Trailer	Replacement Equipment	\$ 5,000.00	6200.03.531600.002	\$ 4,900.00	\$ (100.00)	Yes	Complete
	Volleyball Courts	Improvements	\$ 15,000.00	6200.03.522200.002	\$ -	\$ (15,000.00)	No	Deferred the second sand court, but installing sod for field use
	Restroom Renovations	Improvements	\$ 10,000.00	6200.03.522200.002	\$ 9,842.00	\$ (158.00)	Yes	Complete - Candler RRs Renovated; Wilshire Trails RRs Floors Recoated
	Trail Improvements	Improvements	\$ 25,000.00	6200.03.522200.002	\$ 35,074.00	\$ 10,074.00	Yes	Complete - Additional \$15,000 from Allen Waters to support the project
	Park Amenities	Replacements	\$ 10,000.00	6200.03.531600.001	\$ 9,578.00	\$ (422.00)	Yes	Complete
	<b>SUB-TOTAL</b>		<b>\$ 84,000.00</b>	<b>&gt;&gt;&gt;&gt;&gt;&gt;&gt;&gt;</b>	<b>\$ 75,894.00</b>	<b>\$ (8,106.00)</b>	<b>X</b>	
	<b>FAC. SVCS</b>	Hardwood Floors - Screening/Coating	Customer Service/ Maintenance Item	\$ 7,500.00	6149.01.522200.002	\$ 6,096.00	\$ (1,404.00)	Yes
	Walk behind Floor Scrubber	Customer Service Matter	\$ 3,000.00	6149.01.531600.002	\$ 3,481.00	\$ 481.00	Yes	Complete
	Commercial Vacuum Cleaners	Customer Service Matter	\$ 2,200.00	6149.01.531600.002	\$ 966.00	\$ (1,234.00)	Yes	Complete
	<b>SUB-TOTAL</b>		<b>\$ 12,700.00</b>	<b>&gt;&gt;&gt;&gt;&gt;&gt;&gt;&gt;</b>	<b>\$ 10,543.00</b>	<b>\$ (2,157.00)</b>	<b>X</b>	
<b>ADM./REC.</b>	Computers (7 total)	Replacement based on IT Recommendation	\$ 10,500.00	Multiple in 6210/6100	\$ 10,500.00	\$ -	Yes	Complete
	VSI Software Upgrades	Necessary Rec. Management Software Upgrades	\$ 8,000.00	6210.00.531700.000	\$ -	\$ (8,000.00)	No	Holding Off due to VSI not requiring the upgrades now.
	Laserfiche Software	City-wide roll-out	\$ 3,000.00	6210.00.531700.003	\$ 4,713.00	\$ 1,713.00	Yes	Includes training and annual license costs
	Park Signage Design & Development	City-wide standard	\$ 30,000.00	6210.00.523000.003	\$ 32,320.00	\$ 2,320.00	No	PO issued for signage at Desota Park. Overage covered through operating. Work to be completed by June 30.
	<b>SUB-TOTAL</b>		<b>\$ 51,500.00</b>	<b>&gt;&gt;&gt;&gt;&gt;&gt;&gt;&gt;</b>	<b>\$ 47,533.00</b>	<b>\$ (3,967.00)</b>	<b>X</b>	

**GRAND TOTAL**

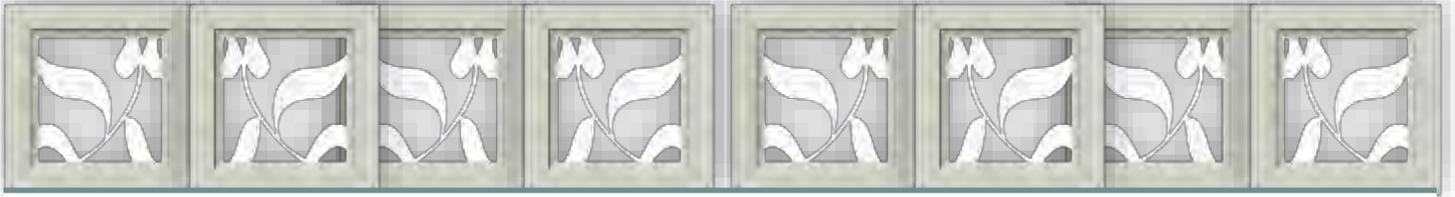
**\$ 173,775.00** >>>>>>>> **\$ 152,399.00** \$ (21,376.00)

**GAINESVILLE PARKS AND RECREATION: FY18 MAJOR CAPITAL EXPENDITURES**

FY17/18 CIP Approved	Description	Est. Cost	Source	Encumbered & Actual Costs/Date	Difference	Status
<b>Park Development - Youth Sports Complex (390.70046)</b>	Phase I, Youth Athletic Complex, for new regional park - Architectural and Design Only in FY17	\$ 450,000.00	IF	\$ 370,060.00	\$ (79,940.00)	Board and Council approved Lose & Assoc. for Architectural Design, Engineering, Bidding & Construction Administration Services. Kick-off Meeting held 2/1/17. 50% Plan Review Meeting held on 5/4/17. Rock Report Meeting held 7/13/17. Timeline for plans and construction documents has been delayed due to the issues related to rock on the proposed site.
<b>Linwood Nature Preserve Education Building (390.71148)</b>	Phase II - Renovate old pump house into an outdoor education center	\$ 100,000.00	IF	\$ 76,120.00	\$ (23,880.00)	Complete
<b>Civic Center Exterior Improvements (390.70050)</b>	Exterior Painting and Front Porch Improvements	\$ 75,000.00	FB	\$ 70,005.00	\$ (4,995.00)	Best Tile has completed the contract (\$30,005) for front porch flooring. New Awnings were replaced at \$1,410 and \$5,365 spent on railings, gutters, etc. Old South Contracting has been awarded the exterior painting contract at \$15,700, which is to begin soon depending on weather. Landscape improvements around the front porch have been contracted to TriScapes, Inc. for \$17,525.
<b>Parks and Recreation Master Plan (390.70051)</b>	New 10-year Park Master Plan including GIS Mapping	\$ 150,000.00	FB	\$ -	\$ (150,000.00)	Researching and developing RFP.
<b>Desota Park Renovations (390.70052)</b>	Replace Tennis and Basketball Courts.	\$ 357,600.00	IF/FB	\$ 357,396.00	\$ (204.00)	Professional Services Agreement for design and engineering in place with Foresite, Inc. Survey completed 8/21/17. Construction Documents were completed and RFP for construction was sent out October 27, 2017. One proposal received by TriScapes, Inc. for a total construction cost of \$312,194. Both the Parks Board and City Council approved additional funding of \$132,600 from unreserved, unappropriated fund balance to award the contract. Additional concrete work and bank stabilization requested at \$7,888. Discovered bad soils required additional \$23,134. Work began February 27 and is set to now be completed by June 30 depending on weather.
<b>Playground Improvements (390.70053)</b>	Improve playground equipment at Riverside Park	\$ 130,000.00	IF	\$ 116,048.00	\$ (13,952.00)	In order to improve the playground equipment at Riverside Park, a new schematic park design was developed. Based on the new concept by Foresite Group, Inc., award for new concrete sidewalks was made to The Concrete Finisher in the amount of \$17,190 along with award to Hasley Recreation at \$50,201 for new playground and fitness equipment. Landscaping, Railings, and Signage are still in progress (21,253).
<b>Lanier Point Athletic Complex Improvements (390.70054)</b>	Dugout, Landscaping, and Building (windows, awnings, etc.) Improvements	\$ 75,000.00	FB	\$ 63,767.00	\$ (11,233.00)	New awnings installed; Dugouts expanded; Amenities (Trash Receptacles) installed; RR Floors refinished; Window replacements complete; Landscaping, Waterline extension, Windscreens, and Railings are done. Punchout Items remain - fencing. 99% Complete.
<b>Major Capital Total</b>		<b>\$1,337,600.00</b>		<b>\$ 1,053,396.00</b>	<b>\$ (284,204.00)</b>	

<b>Notes:</b>	
FY17 Capital Projects Carried Over =	\$ 550,000.00
FY18 Capital Projects* =	\$ 655,000.00
Additional Funding - Desota Park Renovations	\$ 132,600.00
* Does not include SPLOST funding for construction of YSC	\$ 1,337,600.00
In August 2017, Board Approved \$44,000 from Park Development Funds for Fiber Installation to Lanier Point Park. This project is under the management control of the Public Works Department and not listed here.	

\*Red type color indicates new status or update.



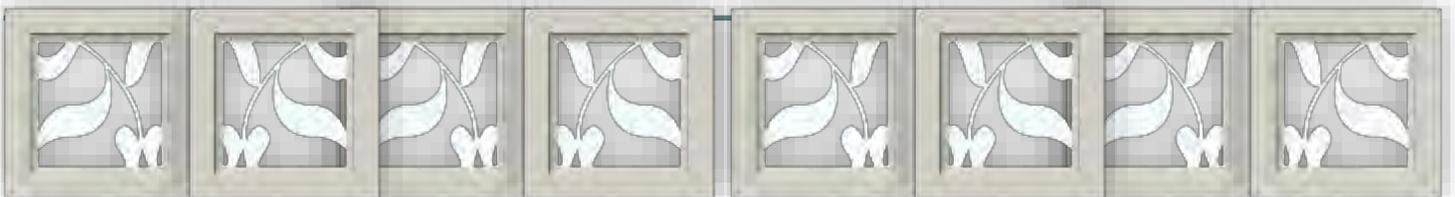
# DIVISION HIGHLIGHTS

*May 2018*

Parks & Recreation Programs  
Frances Meadows Aquatic and Community Center  
Gainesville Civic Center  
Lake Lanier Olympic Center  
City / County Issues  
Miscellaneous



Gainesville Parks and Recreation Agency  
830 Green Street  
Gainesville, GA 30501



GAINESVILLE PARKS AND RECREATION AGENCY  
MONTHLY ACTIVITY REPORT  
May 2018

**ADMINISTRATIVE DIVISION**

**FACILITY SERVICES:**

• **Rental Event Highlights:**

➤ Baby/Bridal Showers	2
➤ Banquets/Luncheons	15
➤ Birthdays	3
➤ Church Groups	13
➤ Dances	2
➤ Government	0
➤ Meetings/Trainings	35
➤ Other	35
➤ Rehearsal	1
➤ Weddings/Receptions	4
➤ Additional Rooms	20
➤ No Charge Rentals	6

- There were 130 room rentals with an attendance of 6,915 attendees.
- Room usage for programs by the Agency in the building 18 days
- Generated Revenue Report – Attached

Civic Center/MHC/FSNC Revenue	May 2017	May 2018
Generated Revenue	\$35,893.56	\$35,871.76
Actual Revenue	\$37,285.40	\$45,029.59

- Room rentals in May over April show a 30% increase. Revenue is showing a 22.9% increase over April.

**Martha Hope Cabin:**

- 12 Rentals – Attendance 585 (this is an increase over April)

**Fair Street Neighborhood Center:**

- 30 Rentals – Attendance 1003 (this is an increase over April)

**Other:**

- May – 45 Events Booked
- Hours worked:

Community Service Workers	58.00 Hours
Part-time Employees	789.98 Hours

Pavilions:

**PAVILION RENTALS - FY  
2018**

Pavilion/Park	No. of Rentals	N/C Rentals	Attendance	Revenue
City Park @ Playground	2	3	70	\$ 50.00
DeSota Park				
Holly Park - Pines				
Holly Park - Point	3		80	\$ 95.00
Ivey-Terrace Park				
Lanier Point Pavilion	2	0	55	\$ 80.00
Longwood/Dogwood Pavilion	10	2	700	\$ 1,142.50
Longwood/Dogwood Kitchen	6			\$ 191.00
Longwood/Upper Pavilion	3	1	95	\$ 170.00
Midtown Greenway	1		100	\$ 200.00
Riverside Park Pavilion	5	1	270	\$ 135.00
Roper Park Pavilion	5	3	250	\$ 365.00
Roper Park Kitchen	1	1		\$15.00
Wessell Park Pavilion	2		80	\$ 60.00
Wilshire Trails/Laurel Pavilion	4	9	450	\$ 325.00
<b>Totals - May</b>	<b>44</b>	<b>20</b>	<b>2150</b>	<b>\$ 2,828.50</b>

Ball Team Party  
School System  
Staff

**ADMINISTRATIVE SERVICES continued:**

- Registration Desk:
  - 856 registrations for May (Civic Center 364; 117 at FMACC)
  - 225 Web Registrations
  - 148 Reservation Transactions
  - Total Front Desk Activity 737 for Civic Center Front Desk
  - Note: These numbers are slightly higher than below due to refunds given.
- Total Registrations:

Month	Total Reg.	Total Paid	Web Reg.	Regular Reg.	Percent on Web	Percent on Regular
April 2015	461	\$34,563.64	83	378	18.00%	82.00%
May 2015	705	\$43,653.50	142	563	20.14%	79.86%
June 2015	960	\$68,260.59	152	808	14.90%	85.10%
July 2015	943	\$70,337.89	139	943	14.74%	85.26%
August 2015	436	\$25,247.75	70	366	16.06%	83.94%
Sept. 2015	258	\$30,638.00	37	221	14.34%	85.66%
Oct. 2015	403	\$26,897.24	67	336	16.63%	83.37%
Nov. 2015	159	\$9,095.75	3	156	1.89%	98.11%
Dec. 2015	166	\$14,022.73	24	142	14.46%	85.54%
Jan. 2016	755	\$53,137.00	316	450	40.40%	59.60%
Feb. 2016	635	\$42,635.50	204	431	32.13%	67.87%
Mar. 2016	277	\$22,742.75	49	228	17.69%	82.31%
April 2016	466	\$28,015.75	125	341	26.39%	73.61%
May 2016	689	\$42,099.50	147	522	21.97%	78.03%
June 2016	921	\$49,681.66	198	723	21.50%	78.50%
July 2016	698	\$53,812/85	141	557	20.20%	79.80%
August 2016	512	\$34,465.23	60	452	11.72%	88.28%
Sept. 2016	592	\$51,238.36	30	562	5.07%	94.93%
Oct. 2016	648	\$41,959.75	81	567	12.50%	87.50%
Nov. 2016	448	\$27,837.00	8	448	1.79%	98.21%
Dec. 2016	403	\$37,670.98	18	385	4.47%	95.53%
Jan. 2017	986	\$69,140.88	312	674	33.34%	66.66%
Feb. 2017	749	\$56,582.13	293	459	39.12%	60.88%
March 2017	766	\$45,396.00	88	678	11.49%	88.51%
April 2017	664	\$42,850.04	124	540	18.67%	81.33%
May 2017	946	\$67,523.71	200	746	21.14%	78.14%
June 2017	1173	\$84,355.55	168	1005	14.32%	85.68%
July 2017	838	\$61,224.00	129	711	15.16%	84.84%
August 2017	578	\$32,734.13	39	528	6.89%	93.12%
Sept. 2017	560	\$44,983.75	42	518	7.50%	92.50%
Oct. 2017	633	\$39,589.62	93	540	14.69%	85.31%
Nov. 2017	547	\$33,756.87	10	537	1.85%	98.17%
Dec. 2017	486	\$44,388.56	26	460	5.35%	94.65%
Jan. 2018	915	\$62,720.50	291	624	31.80%	68.20%
Feb. 2018	880	\$58,659.25	239	641	27.16%	72.84%
March 2018	678	\$45,197.50	87	591	12.83%	87.17%
April 2018	678	\$40,646.50	102	576	15.04%	84.95%
May 2018	856	\$65,262.55	227	629	26.52%	73.48

Note: For FY2014 web registration percentage was 16.64% and Regular Registration was 83.36%  
 For FY2015 web registration percentage was 13.80% and Regular Registration was 86.20%  
 For FY2016 web registration percentage was 19.85% and Regular Registration was 80.15%  
 For FY 2017 web registration percentage was 14.60% and Regular Registration was 85.40%

MONTHLY MAINTENANCE REPORT - REPAIRS

May-18

Maintenance Repairs		
3	Replaced outside light at FSNC	0.55
4	Repaired handle on refrigerator at FSNC	0.25
5	Replaced light in Chattahoochee room	\$1.50 0.25
6	Replaced light in Longstreet room	\$1.50 0.25
7	Cleaned out ice machine 2nd. Floor	1.15
8	Shampoo carpet employee stairwell	0.65
9		
10		
11		
12		\$3.00 2.85
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**GENERATED REVENUE - GAINESVILLE CIVIC CENTER**

	JULY	AUGUST	SEPT	OCT	NOV	DEC	JAN	FEB	MARCH	APRIL	MAY	JUNE	TOTAL
<b>FISCAL YR - 2016</b>	<b>2015</b>												<b>2016</b>
Rentals	\$14,998.25	\$17,017.25	\$16,669.50	\$16,456.75	\$17,690.75	\$15,561.00	\$11,238.00	\$11,299.50	\$14,684.00	\$20,817.50	\$16,291.00	\$14,979.50	\$187,703.00
Catering/Food	\$2,271.38	\$2,492.72	\$1,990.22	\$2,334.55	\$1,535.59	\$5,628.16	\$1,612.65	\$1,155.50	\$2,798.26	\$3,398.17	\$4,328.74	\$2,263.18	\$31,809.12
Alcohol	\$120.00	\$0.00	\$240.00	\$0.00	\$531.00	\$1,146.00	\$300.00	\$303.00	\$126.00	\$420.00		\$183.00	\$3,369.00
Equipment	\$873.00	\$2,537.50	\$1,146.00	\$4,460.00	\$3,716.00	\$1,053.00	\$1,983.00	\$2,310.00	\$2,328.00	\$1,160.00	\$1,165.00	\$1,264.00	\$23,995.50
Linens	\$96.00	\$910.00	\$238.00	\$612.00	\$134.00	\$276.00	\$70.00	\$0.00	\$206.00	\$120.00	\$502.00	\$50.00	\$3,214.00
Security	\$3,240.00	\$1,665.00	\$1,470.00	\$2,736.00	\$135.00	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,086.00
Leases	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Pavilions	\$1,730.00	\$1,855.00	\$2,141.00	\$1,925.00	\$250.00	\$0.00	\$105.00	\$105.00	\$890.00	\$2,345.00	\$2,697.50	\$2,807.50	\$16,851.00
Miscellaneous	\$0.00	\$0.00	\$0.00	\$90.00	\$0.00	\$80.00	\$8,940.00	\$1,283.40	\$2,600.00	\$1,463.00	\$188.00	\$16.00	\$14,660.40
Martha Hope C.	\$1,705.00	\$1,650.00	\$2,180.00	\$2,875.00	\$2,070.00	\$2,337.50	\$1,240.00	\$1,770.00	\$1,695.00	\$2,400.00	\$2,100.00	\$1,400.00	\$23,422.50
FSNC	\$2,096.50	\$4,477.50	\$2,730.00	\$1,935.00	\$2,596.00	\$2,727.50	\$2,852.50	\$2,848.00	\$2,400.50	\$3,540.50	\$4,962.25	\$3,966.00	\$37,132.25
<b>TOTALS-2015</b>	<b>\$27,130.13</b>	<b>\$32,604.97</b>	<b>\$28,804.72</b>	<b>\$33,424.30</b>	<b>\$28,658.34</b>	<b>\$29,649.16</b>	<b>\$28,341.15</b>	<b>\$21,074.40</b>	<b>\$27,727.76</b>	<b>\$35,664.17</b>	<b>\$32,234.49</b>	<b>\$26,929.18</b>	<b>\$352,242.77</b>

	JULY	AUGUST	SEPT	OCT	NOV	DEC	JAN	FEB	MARCH	APRIL	MAY	JUNE	TOTAL
<b>FISCAL YR - 2017</b>	<b>2016</b>												<b>2017</b>
Rentals	\$16,223.75	\$12,697.50	\$21,458.05	\$14,304.80	\$18,815.00	\$14,172.25	\$11,556.50	\$9,953.50	\$16,479.55	\$21,299.00	\$20,939.00	\$14,178.25	\$192,077.15
Catering/Food	\$2,412.99	\$1,875.75	\$1,598.85	\$2,255.50	\$4,413.59	\$3,954.70	\$1,220.88	\$816.06	\$2,709.99	\$1,946.23	\$2,629.41	\$2,957.68	\$28,791.63
Alcohol	\$0.00	\$366.00		\$783.00	\$663.00	\$783.00	\$483.00	\$303.00		\$120.00	\$360.00	\$120.00	\$3,981.00
Equipment	\$1,050.00	\$1,425.00	\$1,509.00	\$2,805.00	\$3,475.00	\$1,549.72	\$1,546.00	\$3,020.00	\$4,889.00	\$1,445.00	\$2,663.40	\$1,028.00	\$26,405.12
Linens	\$352.00	\$336.00	\$0.00	\$378.00	\$157.00	\$136.00	\$0.00	\$80.00	\$0.00	\$0.00	\$128.00	\$72.00	\$1,639.00
Security	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Leases	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Pavilions	\$1,965.00	\$1,882.50	\$2,085.00	\$2,883.00	\$110.00	\$40.00		\$165.00	\$1,285.00	\$2,715.00	\$3,088.75	\$2,200.00	\$18,419.25
Miscellaneous	\$235.00	\$0.00	\$475.00	\$910.00	\$133.00	\$264.00	\$10,553.15	\$450.30	\$9.70	\$0.00	\$0.00	\$0.00	\$13,030.15
Martha Hope C.	\$1,580.00	\$1,700.00	\$1,880.00	\$2,658.00	\$1,863.00	\$2,435.00	\$1,900.00	\$1,230.00	\$1,820.00	\$2,025.00	\$2,300.00	\$2,100.00	\$23,491.00
FSNC	\$2,766.25	\$2,348.00	\$2,796.75	\$3,617.50	\$3,458.00	\$2,413.00	\$2,030.00	\$2,372.00	\$1,875.00	\$2,397.50	\$3,785.00	\$2,240.00	\$32,099.00
<b>TOTALS-2015</b>	<b>\$26,584.99</b>	<b>\$22,630.75</b>	<b>\$31,802.65</b>	<b>\$30,594.80</b>	<b>\$33,087.59</b>	<b>\$25,747.67</b>	<b>\$29,289.53</b>	<b>\$18,389.86</b>	<b>\$29,068.24</b>	<b>\$31,947.73</b>	<b>\$35,893.56</b>	<b>\$24,895.93</b>	<b>\$339,933.30</b>

	JULY	AUGUST	SEPT	OCT	NOV	DEC	JAN	FEB	MARCH	APRIL	MAY	JUNE	TOTAL
<b>FISCAL YR - 2018</b>	<b>2017</b>												<b>2018</b>
Rentals	\$17,079.25	\$15,490.00	\$15,803.50	\$25,595.76	\$18,869.61	\$15,753.00	\$12,351.00	\$9,678.00	\$18,111.40	\$18,190.50	\$19,989.56		\$186,911.58
Catering/Food	\$2,091.77	\$1,131.17	\$698.38	\$2,874.42	\$3,388.85	\$3,118.61	\$2,373.78	\$895.64	\$3,144.25	\$540.45	\$1,741.50		\$21,998.82
Alcohol	\$120.00	\$183.00	\$288.00	\$603.00	\$846.00	\$309.00	\$240.00	\$363.00	\$63.00		\$63.00		\$3,078.00
Equipment	\$1,955.00	\$1,672.00	\$1,120.00	\$3,357.00	\$3,794.00	\$1,161.00	\$1,293.00	\$3,355.50	\$4,297.00	\$1,204.00	\$2,085.50		\$25,294.00
Linens	\$0.00	\$358.00	\$184.00	\$0.00	\$655.00	\$84.00	\$76.00	\$506.00	\$540.00	\$0.00	\$561.20		\$2,964.20
Security	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
Leases	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
Pavilions	\$2,110.00	\$1,283.75	\$2,125.00	\$2,221.25	\$220.00	\$25.00	\$0.00	\$0.00	\$782.50	\$2,245.00	\$2,828.50		\$13,841.00
Miscellaneous	\$3.00	\$0.00	\$295.00	\$705.00	\$0.00	\$40.00	\$11,126.00	\$50.00	\$532.00	\$11.20	\$675.00		\$13,437.20
Martha Hope C.	\$2,330.00	\$600.00	\$1,740.00	\$445.00	\$2,240.00	\$2,785.00	\$1,700.00	\$2,770.00	\$1,700.00	\$2,083.00	\$2,765.00		\$21,158.00
FSNC	\$2,435.00	\$1,795.00	\$2,172.00	\$1,637.50	\$2,157.00	\$1,277.00	\$26,115.00	\$1,060.00	\$1,791.25	\$2,346.25	\$5,162.50		\$47,948.50
<b>TOTALS-2015</b>	<b>\$28,124.02</b>	<b>\$22,512.92</b>	<b>\$24,425.88</b>	<b>\$37,438.93</b>	<b>\$32,170.46</b>	<b>\$24,552.61</b>	<b>\$55,274.78</b>	<b>\$18,678.14</b>	<b>\$30,961.40</b>	<b>\$26,620.40</b>	<b>\$35,871.76</b>	<b>\$0.00</b>	<b>\$336,631.30</b>

**FACILITY SERVICES - ROOM/ATTENDANCE COUNT**

FY 2017 FISCAL YEAR																											
ROOM	JULY		AUGUST		SEPTEMBER		OCTOBER		NOVEMBER		DECEMBER		JANUARY		FEBRUARY		MARCH		APRIL		MAY		JUNE		TOTALS		
	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO
Ballroom	11	2065	8	1330	15	1699	9	4330	12	5294	13	2830	6	1550	4	2300	10	1583	13	2592	17	3175	9	1213	127	29961	
Kitchen	0	0	0	0	0	0	0	0	8	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	8	0	
Chattahoochee	14	910	15	855	20	1422	9	440	16	1172	8	536	12	856	11	550	15	1000	15	870	15	1036	6	480	156	10127	
Sidney Lanier	14	465	10	510	14	1238	13	572	15	790	5	310	7	570	8	455	14	740	13	695	13	621	13	577	139	7543	
Lyman Hall	2	30	3	65	1	15	4	89	1	16	0	0	0	0	0	0	0	0	1	20	0	0	0	0	12	235	
Longstreet	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
LS/LH Combo	8	190	8	289	13	954	16	464	17	665	9	392	13	441	13	345	20	685	18	583	16	495	13	449	164	5952	
Gaines	7	310	11	174	9	483	7	141	12	225	3	60	3	140	9	175	17	340	13	187	13	191	12	300	116	2726	
Chestatee	6	225	3	401	13	751	7	415	10	620	6	410	6	340	2	90	7	395	8	415	5	180	6	250	79	4492	
Board Room	4	125	1	71	12	710	6	69	9	105	4	76	5	65	8	92	5	95	5	75	9	101	10	153	78	1737	
Front Porch/Lawn	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Cabin	7	295	6	300	9	432	12	598	9	420	11	579	7	280	5	250	8	300	8	402	9	515	8	945	99	5316	
FSNC	15	550	12	425	15	521	17	542	17	591	10	330	10	371	10	500	10	293	13	474	24	867	10	451	163	5915	
GPRA Use	41	646																								84	849
<b>TOTALS</b>	<b>129</b>	<b>5811</b>	<b>77</b>	<b>4420</b>	<b>121</b>	<b>8225</b>	<b>100</b>	<b>7660</b>	<b>126</b>	<b>9898</b>	<b>69</b>	<b>5523</b>	<b>69</b>	<b>4613</b>	<b>70</b>	<b>4757</b>	<b>126</b>	<b>5634</b>	<b>130</b>	<b>6313</b>	<b>121</b>	<b>7181</b>	<b>87</b>	<b>4818</b>	<b>1225</b>	<b>80487</b>	

FY 2018 FISCAL YEAR																											
ROOM	JULY		AUGUST		SEPTEMBER		OCTOBER		NOVEMBER		DECEMBER		JANUARY		FEBRUARY		MARCH		APRIL		MAY		JUNE		TOTALS		
	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO								
Ballroom	7	1570	9	1573	11	2015	23	3244	12	3028	11	2530	6	1335	3	1310	10	2195	10	2230	16	3145			118	24175	
Kitchen	0	0	0	0	0	0	3	0	4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	7	0	
Chattahoochee	10	580	8	440	11	700	20	608	12	500	8	405	8	625	8	590	13	770	8	585	13	770			119	6573	
Sidney Lanier	10	696	14	645	6	310	14	731	17	524	11	605	10	320	5	167	13	720	13	543	12	372			125	5633	
Lyman Hall	0	0	0	0	1	10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	10	
Longstreet	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
LS/LH Combo	13	348	18	580	16	524	20	496	17	517	14	605	15	460	15	607	16	595	17	691	15	560			176	5983	
Gaines	14	230	19	234	20	229	26	288	19	246	11	134	10	96	15	203	16	195	17	134	19	246			186	2235	
Chestatee	7	327	10	476	1	100	13	325	8	295	6	545	4	150	3	165	7	325	2	23	2	90			63	2821	
Board Room	6	68	7	67	6	60	10	73	9	139	4	54	6	120	10	100	9	126	13	160	11	144			91	1111	
Front Porch/Lawn	0	0	0	0	1	0	2	100	4	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	8	100	
Cabin	10	494	3	130	7	450	4	85	10	421	13	494	7	150	11	445	6	295	9	365	12	585			92	3914	
FSNC	12	435	7	372	11	446	11	300	9	370	7	210	6	162	6	195	9	337	11	475	30	1003			119	4305	
Pavillions	28	1126	28	1175	47	1535	37	1200	4	140	3	90	0	0	0	0	7	522	35	1150	64	2150			253	9088	
<b>TOTALS</b>	<b>117</b>	<b>5874</b>	<b>123</b>	<b>5692</b>	<b>138</b>	<b>6379</b>	<b>183</b>	<b>7450</b>	<b>125</b>	<b>6180</b>	<b>89</b>	<b>5672</b>	<b>72</b>	<b>3418</b>	<b>76</b>	<b>3782</b>	<b>106</b>	<b>6080</b>	<b>135</b>	<b>6356</b>	<b>194</b>	<b>9065</b>	<b>0</b>	<b>0</b>	<b>1358</b>	<b>72028</b>	

2018 CALENDAR YEAR																											
ROOM	JANUARY		FEBRUARY		MARCH		APRIL		MAY		JUNE		JULY		AUGUST		SEPTEMBER		OCTOBER		NOVEMBER		DECEMBER		TOTALS		
	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO
Ballroom	6	1335	3	1310	10	2195	10	2230	16	3145																45	10215
Kitchen	0	0	0	0	0	0	0	0	0	0																0	0
Chattahoochee	8	625	8	590	13	770	8	585	13	770																50	3340
Sidney Lanier	10	320	5	167	13	720	13	543	12	372																53	2122
Lyman Hall	0	0	0	0	0	0	0	0	0	0																0	0
Longstreet	0	0	0	0	0	0	0	0	0	0																0	0
LS/LH Combo	15	460	15	607	16	595	17	691	15	560																78	2913
Gaines	10	96	15	203	16	195	17	134	19	246																77	874
Chestatee	4	150	3	165	7	325	2	23	2	90																18	753
Board Room	6	120	10	100	9	126	13	160	11	144																49	650
Front Lawn	0	0	0	0	0	0	0	0	0	0																0	0
Cabin	7	150	11	445	6	295	9	365	12	585																45	1840
FSNC	6	162	6	195	9	337	11	475	30	1003																62	2172
Pavillions	0	0	0	0	7	522	35	1150	64	2150																	
<b>TOTALS</b>	<b>72</b>	<b>3418</b>	<b>76</b>	<b>3782</b>	<b>99</b>	<b>5558</b>	<b>135</b>	<b>6356</b>	<b>130</b>	<b>6915</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>512</b>	<b>26029</b>						

FAIR STREET NEIGHBORHOOD CENTER - GENERATED REVENUE / ACTUAL INCOME

Generated Income FISCAL YR - 2017	JULY	AUGUST	SEPT	OCT	NOV	DEC	JAN	FEB	MARCH	APRIL	MAY	JUNE	TOTAL
	2016											2017	
Room A	\$500.00	\$560.00	\$920.00	\$700.00	\$640.00	\$280.00	\$700.00	\$560.00	\$560.00	\$700.00	\$1,527.50	\$740.00	\$8,387.50
Room B	\$430.00	\$0.00	\$180.00	\$180.00	\$425.00	\$187.50	\$180.00	\$0.00		\$0.00	\$370.00	\$0.00	\$1,952.50
Room A/B	\$1,743.25	\$1,675.00	\$1,543.75	\$2,637.50	\$2,300.00	\$1,912.50	\$1,150.00	\$1,812.00	\$875.00	\$1,437.50	\$1,537.50	\$1,500.00	\$20,124.00
Catering Kitchen	\$33.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$440.00	\$0.00	\$0.00	\$0.00	\$473.00
Conference Room		\$113.00	\$153.00	\$100.00	\$93.00	\$33.00	\$0.00	\$0.00	\$0.00	\$260.00	\$350.00	\$0.00	\$1,102.00
													\$0.00
<b>TOTALS-FY17</b>	<b>\$2,706.25</b>	<b>\$2,348.00</b>	<b>\$2,796.75</b>	<b>\$3,617.50</b>	<b>\$3,458.00</b>	<b>\$2,413.00</b>	<b>\$2,030.00</b>	<b>\$2,372.00</b>	<b>\$1,875.00</b>	<b>\$2,397.50</b>	<b>\$3,785.00</b>	<b>\$2,240.00</b>	<b>\$32,039.00</b>

ACTUAL INCOME FISCAL YR - 2017	JULY	AUGUST	SEPT	OCT	NOV	DEC	JAN	FEB	MARCH	APRIL	MAY	JUNE	TOTAL
	2016											2017	
Room A	\$140.00	\$560.00	\$1,060.00	\$880.00	\$900.00	\$140.00	\$280.00	\$760.00	\$1,542.00	\$240.00	\$1,216.75	\$600.00	\$8,318.75
Room B	\$280.00	\$180.00	\$180.00	\$0.00	\$638.75	\$0.00	\$0.00	\$180.00			\$395.00	\$90.00	\$1,943.75
Room A/B	\$1,534.75	\$6,913.00	\$1,364.10	\$1,267.15	\$577.65	\$720.50	\$2,443.25	\$1,755.00	\$976.25	\$1,225.00	\$2,383.50	\$650.00	\$21,810.15
Catering Kitchen	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Conference Room	\$0.00	\$341.00	\$120.00	\$60.00	\$0.00	\$0.00	\$0.00	\$80.00	\$440.00	\$180.00	\$350.00	\$0.00	\$1,571.00
						\$0.00							\$0.00
<b>TOTALS-FY17</b>	<b>\$1,954.75</b>	<b>\$7,994.00</b>	<b>\$2,724.10</b>	<b>\$2,207.15</b>	<b>\$2,116.40</b>	<b>\$860.50</b>	<b>\$2,723.25</b>	<b>\$2,775.00</b>	<b>\$2,958.25</b>	<b>\$1,645.00</b>	<b>\$4,345.25</b>	<b>\$1,340.00</b>	<b>\$33,643.65</b>

Generated Income FISCAL YR - 2018	JULY	AUGUST	SEPT	OCT	NOV	DEC	JAN	FEB	MARCH	APRIL	MAY	JUNE	TOTAL
	2017											2018	
Room A	\$880.00	\$420.00	\$280.00	\$700.00	\$420.00	\$560.00	\$560.00	\$560.00	\$560.00	\$740.00	\$1,855.00		\$7,535.00
Room B	\$180.00	\$0.00	\$517.00	\$180.00	\$237.00	\$180.00	\$180.00	\$0.00	\$0.00	\$0.00	\$270.00		\$1,744.00
Room A/B	\$1,375.00	\$1,375.00	\$1,375.00	\$677.50	\$1,500.00	\$537.00	\$375.00	\$500.00	\$1,231.25	\$1,606.25	\$2,587.50		\$13,139.50
Catering Kitchen	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
Conference Room	\$0.00	\$0.00	\$0.00	\$80.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00		\$530.00
													\$0.00
<b>TOTALS-FY18</b>	<b>\$2,435.00</b>	<b>\$1,795.00</b>	<b>\$2,172.00</b>	<b>\$1,637.50</b>	<b>\$2,157.00</b>	<b>\$1,277.00</b>	<b>\$1,115.00</b>	<b>\$1,060.00</b>	<b>\$1,791.25</b>	<b>\$2,346.25</b>	<b>\$5,162.50</b>	<b>\$0.00</b>	<b>\$22,948.50</b>

ACTUAL INCOME FISCAL YR - 2018	JULY	AUGUST	SEPT	OCT	NOV	DEC	JAN	FEB	MARCH	APRIL	MAY	JUNE	TOTAL
	2017											2018	
Room A	\$740.00	\$420.00	\$485.00	\$75.00	\$1,260.00	\$455.00	\$280.00	\$700.00	\$840.00	\$1,692.50	\$700.00		\$7,647.50
Room B	\$0.00	\$0.00	\$237.00	\$760.00	\$117.00	\$0.00	\$180.00	\$0.00	\$90.00	\$539.00	(\$180.00)		\$1,743.00
Room A/B	\$775.00	\$1,360.00	\$1,174.00	\$683.00	\$1,303.00	\$443.88	\$26,393.25	\$849.50	\$1,197.37	\$2,673.12	\$6,725.00		\$43,571.12
Catering Kitchen	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
Conference Room	\$0.00	\$0.00	\$80.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00	\$1,600.00		\$2,130.00
									\$0.00				\$0.00
<b>TOTALS-FY18</b>	<b>\$1,515.00</b>	<b>\$1,780.00</b>	<b>\$1,976.00</b>	<b>\$1,518.00</b>	<b>\$2,680.00</b>	<b>\$898.88</b>	<b>\$26,853.25</b>	<b>\$1,549.50</b>	<b>\$2,127.37</b>	<b>\$5,354.62</b>	<b>\$8,845.00</b>	<b>\$0.00</b>	<b>\$55,097.62</b>

FAIR STREET NEIGHBORHOOD CENTER USAGE UPDATE

2016 CALENDAR YEAR

ROOM	JANUARY		FEBRUARY		MARCH		APRIL		MAY		JUNE		JULY		AUGUST		SEPTEMBER		OCTOBER		NOVEMBER		DECEMBER		TOTALS	
	NO	ATTEND	NO	ATTEND																						
Room A	4	92	4	66	4	75	4	62	5	77	4	61	4	60	4	60	6	180	5	90	6	170	2	30	56	1023
Room B	2	68	4	70	1	20	4	176	3	54	1	20	4	156	0	0	1	30	1	75	2	75	1	40	24	784
Room A/B	4	360	9	584	7	490	8	498	11	689	10	479	6	324	6	345	5	281	9	360	7	330	6	250	94	4990
Conference Room	1	10	3	16	1	10	1	10	5	22	2	20	1	10	2	20	3	30	2	17	2	16	1	10	26	191
Catering Kitchen	0	0	0	0	1		0		0	0	0	0	0	0	0		0	0	0		0		0		1	0
<b>TOTALS</b>	<b>11</b>	<b>530</b>	<b>20</b>	<b>736</b>	<b>14</b>	<b>595</b>	<b>17</b>	<b>746</b>	<b>24</b>	<b>842</b>	<b>17</b>	<b>580</b>	<b>15</b>	<b>550</b>	<b>12</b>	<b>425</b>	<b>15</b>	<b>521</b>	<b>17</b>	<b>542</b>	<b>17</b>	<b>591</b>	<b>10</b>	<b>330</b>	<b>189</b>	<b>7509</b>

2017 FISCAL YEAR

ROOM	JULY		AUGUST		SEPTEMBER		OCTOBER		NOVEMBER		DECEMBER		JANUARY		FEBRUARY		MARCH		APRIL		MAY		JUNE		TOTALS	
	NO	ATTEND	NO	ATTEND																						
Room A	4	60	4	60	6	180	5	90	6	170	2	30	5	75	4	60	4	60	5	77	10	360	5	91	64	1313
Room B	4	156	0	0	1	30	1	75	2	75	1	40	1	30	0	60	0	60	0	77	3	140	0	91	13	546
Room A/B	6	324	6	345	5	281	9	360	7	330	6	250	4	266	6	440	3	210	6	383	7	335	5	360	76	3884
Conference Room	1	10	2	20	3	30	2	17	2	16	1	10	0		0		3	23	2	14	4	32	0	360	20	172
Catering Kitchen			0		0		0		0		0		0		0				0						0	0
<b>TOTALS</b>	<b>15</b>	<b>550</b>	<b>12</b>	<b>425</b>	<b>15</b>	<b>521</b>	<b>17</b>	<b>542</b>	<b>17</b>	<b>591</b>	<b>10</b>	<b>330</b>	<b>10</b>	<b>371</b>	<b>10</b>	<b>500</b>	<b>10</b>	<b>293</b>	<b>13</b>	<b>474</b>	<b>24</b>	<b>867</b>	<b>10</b>	<b>451</b>	<b>163</b>	<b>6208</b>

2017 CALENDAR YEAR

ROOM	JANUARY		FEBRUARY		MARCH		APRIL		MAY		JUNE		JULY		AUGUST		SEPTEMBER		OCTOBER		NOVEMBER		DECEMBER		TOTALS	
	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND												
Room A	5	75	4	60	4	60	5	77	10	360	5	91	6	95	3	42	2	21	5	75	3	45	4	60	59	1061
Room B	1	30	0	0	0	0	0	0	3	140	0	0	1	50	0	0	4	165	1	25	2	70	1	20	13	500
Room A/B	4	266	6	440	3	210	6	383	7	335	5	360	5	290	4	330	5	260	4	195	4	255	2	130	59	3454
Conference Room	0	0	0	0	3	23	2	14	4	32	0	0	0	0	0	0	0	0	1	5	0	0	0	0	10	74
Catering Kitchen	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>TOTALS</b>	<b>10</b>	<b>371</b>	<b>10</b>	<b>500</b>	<b>10</b>	<b>293</b>	<b>13</b>	<b>474</b>	<b>24</b>	<b>867</b>	<b>10</b>	<b>451</b>	<b>12</b>	<b>435</b>	<b>7</b>	<b>372</b>	<b>11</b>	<b>446</b>	<b>11</b>	<b>300</b>	<b>9</b>	<b>370</b>	<b>7</b>	<b>210</b>	<b>134</b>	<b>5535</b>

2018 FISCAL YEAR

ROOM	JULY		AUGUST		SEPTEMBER		OCTOBER		NOVEMBER		DECEMBER		JANUARY		FEBRUARY		MARCH		APRIL		MAY		JUNE		TOTALS	
	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND
Room A	6	95	3	42	2	21	5	75	3	45	4	60	4	80	4	80	4	86	5	95	12	183			56	862
Room B	1	50	0	0	4	165	1	25	2	70	1	20	1	42	0	0	0	0	0	0	2	40			12	412
Room A/B	5	290	4	330	5	260	4	195	4	255	2	130	1	40	2	115	5	251	6	380	11	754			51	3000
Conference Room		0	0	0	0	0	1	5	0	0					0	0	0	0	0	0	5	26			6	31
Catering Kitchen		0	0	0	0	0	0	0	0	0					0	0	0	0	0	0	0	0			0	0
<b>TOTALS</b>	<b>12</b>	<b>435</b>	<b>7</b>	<b>372</b>	<b>11</b>	<b>446</b>	<b>11</b>	<b>300</b>	<b>9</b>	<b>370</b>	<b>7</b>	<b>210</b>	<b>6</b>	<b>162</b>	<b>6</b>	<b>195</b>	<b>9</b>	<b>337</b>	<b>11</b>	<b>475</b>	<b>30</b>	<b>1003</b>	<b>0</b>	<b>0</b>	<b>119</b>	<b>4642</b>

2018 CALENDAR YEAR

ROOM	JANUARY		FEBRUARY		MARCH		APRIL		MAY		JUNE		JULY		AUGUST		SEPTEMBER		OCTOBER		NOVEMBER		DECEMBER		TOTALS		
	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	NO	ATTEND	
Room A	4	80	4	80	4	86	5	95																		#VALUE!	#VALUE!
Room B	1	42	0	0	0	0	0	0	12	183																13	225
Room A/B	1	40	2	115	5	251	6	380	2	40																16	826
Conference Room		0	0	0	0	0	0	0	11	754																11	754
Catering Kitchen		0	0	0	0	0	0	0	5	26																5	26
<b>TOTALS</b>	<b>6</b>	<b>162</b>	<b>6</b>	<b>195</b>	<b>9</b>	<b>337</b>	<b>11</b>	<b>475</b>	<b>30</b>	<b>1003</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>62</b>	<b>2172</b>						

## FRANCES MEADOWS AQUATIC & COMMUNITY CENTER

PARTICIPATION AREA	ATTENDANCE	COMMENTS
Daily Admissions	1612	(General, CompPass, Paid Pass, -2, 60+)
Lap Swim	556	
Passport Use	6229	(Swimming, Land and Water Fitness)
Walk in Registrations	358	
SCUBA / Dive Teams	24	(HCSO & HCFD)
Swim Meet Attendance	0	
High School Team Practice	0	
Special Swim Practices	55	(SOGA& Neverland Aquatics)
Visitors	25	(Swim team spectators, parents, tours)
Fitness Center	2375	
<b>GRAND TOTAL ALL</b>	<b>11,234</b>	

PASSPORTS SOLD	MTD	YTD	GOAL	ACTIVE
Seasonal	61	594	250	76
Seasonal with Fit+	16	422	100	39
Seasonal with Fit+ Adv.	5	305	100	28
Seasonal with Fitness/Pool	9	115	50	21
Annual	7	290	150	69
Annual with Fit+ Adv.	15	652	250	168
Annual with Fit+	6	340	250	81
Annual with Fitness/Pool	2	74	100	61
CP Fitness Center Only	8	498	250	138
CP 90 Day Fit+ Advantage	12	170	100	27
CP Annual Fit+ Advantage	14	399	250	125
<b>TOTALS</b>	<b>155</b>	<b>3859</b>	<b>1,800</b>	<b>833</b>

Silver Sneakers	MTD	YTD	GOAL	Active
	<b>30</b>	<b>765</b>	<b>TBD</b>	<b>250</b>

Silver & Fit	MTD	YTD	GOAL	Active
	<b>1</b>	<b>80</b>	<b>TBD</b>	<b>10</b>

LOCKER RENTALS	MTD	YTD	GOAL	ACTIVE
	<b>0</b>	<b>186</b>	<b>TBD</b>	<b>17</b>

BIRTHDAY PARTY RENTALS	MTD	YTD	GOAL	MONTHLY ATTENDANCE
Minnie's Package	8	276	50	240
Gil's Package	2	439	115	60
Fin's Package	1	93	10	30
<b>TOTALS</b>	<b>11</b>	<b>808</b>	<b>175</b>	<b>330</b>

<b>ACTIVITY ROOM RENTALS</b> <i>(including BP held there)</i>	<b>MTD</b>	<b>YTD</b>	<b>GOAL</b>	<b>MONTHLY ATTENDANCE</b>
	<b>2</b>	<b>2</b>	<b>50</b>	<b>60</b>

<b>PLAYGROUND PAVILION RENTALS</b>	<b>MTD</b>	<b>YTD</b>	<b>GOAL</b>	<b>MONTHLY ATTENDANCE</b>
	<b>0</b>	<b>107</b>	<b>30</b>	<b>0</b>

<b>POOL RENTALS</b>	<b>MTD</b>	<b>YTD</b>	<b>GOAL</b>	<b>MONTHLY ATTENDANCE</b>
	<b>10</b>	<b>82</b>	<b>3</b>	<b>1708</b>

<b>GROUP RESERVATIONS</b>	<b>MTD</b>	<b>YTD</b>	<b>GOAL</b>	<b>MONTHLY ATTENDANCE</b>
	<b>0</b>	<b>814</b>	<b>240</b>	<b>0 Kids/0 Adults</b>

<b>GAINESVILLE CITY SCHOOLS</b>	<b>MTD</b>	<b>YTD</b>	<b>GOAL</b>	<b>MONTHLY ATTENDANCE</b>
	<b>0</b>	<b>296</b>	<b>6</b>	<b>0</b>

<b>FITNESS CLASSES</b>	<b>OFFERED</b>	<b>MADE</b>	<b>ATTENDANCE</b>	<b>FIT+ / DROP IN</b>
Water	13	13	1580	43
Land	19	19	893	62
Spin	5	5	104	2

<b>WATER FITNESS CLASS</b>	<b># of Classes</b>	<b>ATTENDANCE</b>	<b>LAND FITNESS CLASS</b>	<b># of Classes</b>	<b>ATTENDANCE</b>
Deep H2O Monday/THURSDAY	7	88	Pilates& Core	4	21
Deep H2O CONDITIONING M/TH	7	50	Total Fitness	6	40
Gentle Movements	11	199	Yoga	8	68
Water Works	11	320	Body Blast	8	55
Sr. Jumping Jack Splash (10:00am)	7	64	Barre	11	39
Sr. Aquacize (11:00am)	7	58	Strength In Motion	11	61
Water Arthritis	7	105	SWEAT	3	12
Aqua Fusion	4	53	Zumba (M-S) (AM&PM)	19	162
Stretch & Flex (M-F)	19	241	Yogalates	4	32
			Gentle Yoga (M-F)	19	216
Aqua Stretch & Cardio	4	28	Strong by Zumba	3	10
Aqua Attitude	11	299	Wake up with Weights	10	38
Moving & Grooving	4	42			
Mind Body Connection	4	33	Pound	3	2
			Intro to Yoga	7	26
			Intro to Zumba	4	10
			Tabata	7	53
			Butt, Guts, Thighs	4	17
			Tai Chi	4	12
			Circuit Jam	4	19
<b>TOTAL WATER FITNES</b>		<b>1,580</b>	<b>TOTAL LAND FITNESS</b>		<b>893</b>

<b>FITNESS CENTER SPIN CLASS</b>	<b># of Classes</b>	<b>ATTENDANCE</b>
High Gear Cycling	4	5
Intro to Cycling	4	17
Spinster	7	20
Spin Plus	11	35
Spinsanity	7	27
<b>TOTAL SPIN FITNESS</b>		<b>104</b>

**PROGRAMS (not included in Passports)**

<b>FITNESS/AQUATIC PERSONAL TRAINING SESSIONS</b>	<b>ATTENDANCE</b>
Single Package	67
Buddy Package	7
Group Package	3
Aquatic Single Package	0
<b>TOTAL</b>	<b>77</b>

**Fitness in the Park 5/12 – 1 offered / 5 participants**

<b>SPECIAL EVENTS</b>	<b>ATTENDANCE</b>

<b>SWIM LESSONS</b>	<b>INDIVIDUALS</b>	<b>VISITS</b>
Private/Semi-Private	3/2	5
GMS	54	5
Group	50	112
LA Team Prep	16	228
Swimming For Fitness	0	0
<b>TOTAL</b>	<b>125</b>	<b>350</b>

<b>SPLASH AQUATIC CLUB</b>	<b>INDIVIDUALS</b>	<b>VISITS</b>
Masters	0	0
Lanier Aquatics	87	1012
<b>TOTAL</b>	<b>87</b>	<b>1012</b>

## FMACC Birthday Party Summary

### GENERATED REVENUE - FY 18

MONTH	# of Parties	\$ Applied to Month	Attendance
JULY	63	\$ 10,541.00	1,927
AUGUST	39	\$ 5,938.00	1,180
SEPTEMBER	16	\$ 2,744.00	488
OCTOBER	4	\$ 600.00	120
NOVEMBER	0	\$ -	0
DECEMBER	4	\$ 460.00	120
JANUARY	1	\$ 140.00	30
FEBRUARY	7	\$ 1,065.00	211
MARCH	8	\$ 989.00	240
APRIL	2	\$ 252.00	60
MAY	12	\$ 1,884.00	340
JUNE			
<b>TOTAL:</b>	<b>156</b>	<b>\$ 24,613.00</b>	<b>4,716</b>

**REVISED: 6/6/2018**

### FY 18 SUMMARY -

AMOUNT BUDGETED:	\$	40,000.00
TO DATE:	\$	24,613.00
REMAINING FY18:	\$	15,387.00

### ACTUAL REVENUE - FY 18

MONTH	AS OF:	REVENUE	SUPPLIES	TIMESHEETS	TOTAL EXPENSE	NET	% RECOVERED
JULY	7/31/2017	\$ 10,541.00	\$ 2,848.38	\$ 1,009.26	\$ 3,857.64	\$ 6,683.36	273%
AUGUST	8/31/2017	\$ 5,938.00	\$ 1,529.41	\$ 637.25	\$ 2,166.66	\$ 3,771.34	274%
SEPTEMBER	9/30/2017	\$ 2,744.00	\$ 621.38	\$ 284.06	\$ 905.44	\$ 1,838.56	303%
October	10/31/2017	\$ 600.00	\$ 197.49	\$ 76.25	\$ 273.74	\$ 326.26	219%
November	11/30/2017	\$ -	\$ -	\$ -	\$ -	\$ -	0%
December	12/31/2017	\$ 460.00	\$ 54.63	\$ 81.00	\$ 135.63	\$ 324.37	339%
January	1/31/2018	\$ 140.00	\$ 31.32	\$ 24.04	\$ 55.36	\$ 84.64	253%
February	2/28/2018	\$ 1,065.00	\$ 285.60	\$ 134.43	\$ 420.03	\$ 644.97	254%
March	3/31/2018	\$ 989.00	\$ 292.65	\$ 226.00	\$ 518.65	\$ 470.35	191%
April	4/30/2018	\$ 252.00	\$ 59.29	\$ 45.00	\$ 104.29	\$ 147.71	242%
May	5/31/2018	\$ 1,884.00	\$ 624.16	\$ 331.50	\$ 955.66	\$ 928.34	197%
June	6/30/2018				\$ -	\$ -	0%
<b>TOTAL:</b>		<b>\$ 24,613.00</b>	<b>\$ 6,544.31</b>	<b>\$ 2,848.79</b>	<b>\$ 9,393.10</b>	<b>\$ 15,219.90</b>	<b>262%</b>

### TYPES OF PARTIES - FY 18

MONTH	MINNIE'S	GIL'S	FIN'S	TOTAL
JULY	24	29	10	63
AUGUST	24	10	5	39
SEPTEMBER	5	9	2	16
OCTOBER	1	2	1	4
NOVEMBER	0	0	0	0
DECEMBER	4	0	0	4
JANUARY	0	1	0	1
FEBRUARY	4	3	0	7
MARCH	6	2	0	8
APRIL	1	1	0	2
MAY	8	3	1	12
JUNE				0
<b>TOTAL:</b>	<b>77</b>	<b>60</b>	<b>19</b>	<b>156</b>
GOAL:	60	120	40	220

## FMACC CONCESSION STAND REPORT SUMMARY

MONTH	# Days Open
JULY	31
AUGUST	16
SEPTEMBER	5
OCTOBER	2
NOVEMBER	4
DECEMBER	4
JANUARY	3
FEBRUARY	3
MARCH	4
APRIL	2
MAY	12
JUNE	
<b>TOTAL:</b>	<b>86</b>

**6/4/2018**

<b>FY18 SUMMARY -</b>	<b>\$ 105,000.00</b>	Original
<b>AMOUNT BUDGETED:</b>		BA
<b>TO DATE:</b>	<b>\$ 60,982.48</b>	
<b>REMAINING FY18:</b>	<b>\$ 44,017.52</b>	

<b>REVENUE:</b>	<b>\$ 60,982.48</b>		
<b>EXPENSE:</b>	<b>\$ 38,250.62</b>	<b>TAX COLLECTED:</b>	\$4,268.77
	SUPPLIES \$ 25,447.43		
	STAFF \$ 12,803.19		
<b>NET:</b>	<b>\$ 22,731.86</b>		

### ACTUAL REVENUE:

MONTH	AS OF:	REVENUE	SUPPLIES	TIMESHEETS	TOTAL EXPENSE	NET	% RECOVERED
JULY - DAILY	8/7/2017	\$ 36,346.45	\$ 15,666.63	\$ 6,889.09	\$ 22,555.72	\$ 13,790.73	161%
AUGUST	9/5/2017	\$ 9,719.29	\$ 3,819.12	\$ 2,188.40	\$ 6,007.52	\$ 3,711.77	162%
SEPTEMBER	10/2/2017	\$ 2,246.89	\$ 701.77	\$ 486.14	\$ 1,187.91	\$ 1,058.98	189%
OCTOBER	10/31/2017	\$ 572.88	\$ 115.62	\$ 120.00	\$ 235.62	\$ 337.26	243%
NOVEMBER	12/4/2017	\$ 1,666.65	\$ 768.48	\$ 291.92	\$ 1,060.40	\$ 606.25	157%
DECEMBER	1/2/2018	\$ 2,409.74	\$ 840.43	\$ 419.50	\$ 1,259.93	\$ 1,149.81	191%
JANUARY	2/5/2018	\$ 1,270.22	\$ 562.03	\$ 417.00	\$ 979.03	\$ 291.19	130%
FEBRUARY	3/5/2018	\$ 628.93	\$ 152.94	\$ 356.97	\$ 509.91	\$ 119.02	123%
MARCH	4/2/2018	\$ 584.00	\$ 155.05	\$ 249.17	\$ 404.22	\$ 179.78	144%
APRIL	5/7/2018	\$ 1,656.79	\$ 608.58	\$ 22.50	\$ 631.08	\$ 1,025.71	263%
MAY	6/4/2018	\$ 3,880.64	\$ 2,056.78	\$ 1,362.50	\$ 3,419.28	\$ 461.36	113%
JUNE					\$ -	\$ -	0%
<b>TOTAL:</b>		<b>\$ 60,982.48</b>	<b>\$ 25,447.43</b>	<b>\$ 12,803.19</b>	<b>\$ 38,250.62</b>	<b>\$ 22,731.86</b>	<b>159%</b>

### NOTES:

### CAPF DONATION

MONTH	AMOUNT:
JULY	\$ -
AUGUST	\$ 49.00
SEPTEMBER	\$ 11.00
OCTOBER	\$ 81.00
NOVEMBER	\$ 63.00
DECEMBER	\$ 37.00
JANUARY	\$ 40.00
FEBRUARY	\$ 24.00
MARCH	\$ 97.50
APRIL	\$ 78.72
MAY	\$ 65.75
JUNE	
<b>TOTAL:</b>	<b>\$ 546.97</b>

### VENDING MACHINES

MONTH	AMOUNT:
JULY	\$ 392.09
AUGUST	\$ 56.10
SEPTEMBER	\$ 136.24
OCTOBER	\$ 54.57
NOVEMBER	\$ 30.70
DECEMBER	\$ 79.98
JANUARY	\$ 18.20
FEBRUARY	\$ 65.68
MARCH	\$ 70.93
APRIL	\$ 64.13
MAY	\$ 75.40
JUNE	
<b>TOTAL:</b>	<b>\$ 1,044.02</b>

## **MARKETING**

### **Projects and Highlights**

- Storybook Trail
- Summer Camp Promotion
- Frances Meadows Splash Zone Opening
- Butterfly Release
- Public Art in Parks
- Children's Musical Theatre
- World Dragon Boat Marketing Committee Planning

### **Press Releases, Media Contacts, Social Media and Email Blasts**

- 25,000 household segmented emails
- Daily Facebook Promotions for programs and events
- Butterfly Release
- Public Art
- Splash Zone Opening
- Summer Camps
- Children's Theatre

### **Advertising and Printed Promotion, etc.**

- Summer Camp Guide Ads Access NGA
- Summer Camp Guide TV Ads
- Polkadots Theatre Ads Access NGA
- Polkadots Theatre TV Ads
- Learn to Swim TV Ads
- Football and Cheer TV Ads
- Football and Cheer Bilingual School Postcards

Corporate Sponsor Report – See Attached

**FY 18 Gainesville Parks and Recreation Sponsorships as of May 31, 2018**

Browns Bridge Animal Hospital	\$	150	Soggy Doggy
Fido's World	\$	150	Soggy Doggy
Biketown In Kind	\$	250	Swim Bash
Chick Fil A In-kind Food	\$	500	FMC
Sosebee and Britt	\$	500	Banner
<b>FMC</b>	<b>\$</b>	<b>1,550</b>	
Occasions Florist	\$	75	NEGA Champntionships
Inn Between	\$	100	NEGA Champntionships
Henderson Beau	\$	100	NEGA Champntionships
Kevin Cable	\$	100	NEGA Champntionships
Dan Fifer	\$	100	NEGA Champntionships
F&M Imports	\$	100	NEGA Champntionships
Richard LeCain	\$	100	NEGA Champntionships
Ramiro Valadez	\$	100	NEGA Champntionships
Wee Willy's	\$	100	NEGA Champntionships
Atlas Pizza	\$	100	NEGA Champntionships
L and G Metal Building Consultants	\$	200	NEGA Champntionships
Answered by Geeks	\$	300	NEGA Champntionships
Nick Hoecker	\$	300	NEGA Champntionships
Collegiate Grill	\$	100	Spring Swing
<b>Tennis Tournaments</b>	<b>\$</b>	<b>1,875</b>	
Kona Ice	\$	250	Touch a Truck
Renewal by Anderson Windows	\$	150	Touch a Truck
Liberty Utilities	\$	-	Trick or Treat
Wilson Orthodontics	\$	-	Trick or Treat
Farmers Insurance	\$	-	Trick or Treat
Coleman and Chambers	\$	-	Trick or Treat
Cook's Pest Control	\$	-	Trick or Treat
Dick's Sporting Goods	\$	-	Trick or Treat
The Times - Inkind	\$	-	Trick or Treat
WDUN Access North Georgia In Kind	\$	-	Trick or Treat
CareSource	\$	-	Trick or Treat
Chick Fil A - Inkind	\$	-	Trick or Treat
Walgreen's Inkind	\$	-	Trick or Treat
Pinnacle Bank	\$	-	Trick or Treat
Kona Ice	\$	250	Opening Day
Buffalo Wild Wings In-kind	\$	150	Opening Day
Dairy Queen	\$	100	Daddy Daughter
Gainesville Ballet	\$	250	Daddy Daughter
CSL Plasma	\$	150	Easter Egg Hunt
<b>Special Events</b>	<b>\$</b>	<b>1,300</b>	
Johnny's BBQ	\$	100	Football
Walt and Carol Snelling	\$	150	Football
Hawkins Family Dental	\$	150	Football
Hollis Logistics	\$	150	Football
Duplicating Products	\$	150	Football
Collins Property Group	\$	150	Football
CSL Plasma	\$	150	Football
CareSource	\$	500	Football
Johnny's BBQ	\$	100	BB/SB
Hamilton State Bank	\$	100	BB/SB
Collins Property Group	\$	200	BB/SB
New Leaf Landscaping	\$	200	BB/SB
Duplicating Products	\$	200	BB/SB
South State Bank	\$	200	BB/SB
Trophy Case	\$	200	BB/SB
Marjac Poultry	\$	200	BB/SB
Hawkins Family Dental	\$	300	BB/SB
Norton Insurance	\$	500	BB/SB
Springer Mountain Farms	\$	500	BB/SB
Charlotte Cliché Virtual Properties	\$	500	BB/SB
Dairy Queen	\$	500	BB/SB
Matt Pruitt Allstate	\$	500	BB/SB
BGW Dental Group	\$	500	BB/SB
Hardy Chevrolet	\$	500	BB/SB
Chick Fil A In-kind	\$	500	BB/SB
Chattahoochee Marketing Group In-Kind	\$	500	BB/SB
Hardy Chevrolet InKind	\$	3,000	BB/SB
<b>Youth Sports</b>	<b>\$</b>	<b>10,700</b>	
Buffalo Wild Wings	\$	500	Complex
<b>Lanier Point</b>	<b>\$</b>	<b>500</b>	
<b>Total FY18</b>	<b>\$</b>	<b>15,925</b>	

## **PARKS DIVISION**

### **Landscape Maintenance** – HCCI Detail 44 – Randy White, Bruce Miller – Turf & Landscape Tech

Daily Routine Responsibilities:

- Blow and remove leaves - Longwood Park & median, Ivy Terrace, The Rock, FMACC, Lanier Point, Adair Street retention pond and FSNC retention pond
- Assist other staff as needed.
- Continue Post-emerge herbicide program for weed control,
- Continue to install mulch in landscape areas as mulch becomes available
- Trash Parks

### **Special Projects** – Michael Williams (Parks Maintenance Supervisor) Steve Roberts (Parks Crew Coordinator) Detail 44 – Randy White

- General repairs/Work Orders – plumbing/electrical/carpentry
- Monthly playground inspections/repairs
- Inspect and repair issues in all Parks
- Chip limbs & debris in various Parks
- Lanier point Improvements
- Perform tasks from annual audits
- Riverside Park renovations
- Desota park Improvements

**Parks** – Rick Kienel (CP Parks Crew Coordinator), Paul Siegrist( LP Parks Maint Worker ) Zachary Taylor (RCG Parks Maintenance Worker), Alan Cline (LP parks crew coordinator) Joshua Livingston ( RCG Crew Coordinator)

**Daily Routine** – pavilions / restrooms cleaned, litter control, repair vandalism, tennis courts, etc.

- All athletic fields mowed three times weekly (weather permitting) (CP/Candler, Cabbell Field)
- Check/blow off Longwood, Wessell, City Park and Roper tennis courts daily
- Clean/re-stock Park restrooms daily
- Blow leaves from tennis courts / trails / parking lots / common areas / streets, etc.
- Blow off all trails / walks / parking lots
- Check Holly, Roper, Desota, Midtown Greenway, Kenwood, Myrtle and Riverside Parks daily
- Litter Control – All Parks
- Inspect and rake play grounds
- Clean out all storm drains
- Clean pavilion & gazebo roofs and gutters
- Remove limbs/debris/fallen trees in all Parks
- Check trails at Lanier Point Park
- Repair tennis court nets & equipment
- Check all Park flags monthly
- Repair washouts & storm drain issues
- Perform light inspections on score boards, ball field lights and tennis court lights
- General repairs as needed.
- Blow leaves
- Paint Fields

### **Shop Mechanic** – Matt King

Daily routine – Repair and service equipment and vehicles. Organize shop and yard.

- Service & repair vehicles
- Service & repair equipment
- Maintain janitorial supply inventory

- Inventory and service assigned equipment & mowers
- Welding Railings at Riverside
- Assist staff as needed

**Miscellaneous:**

- Eno Slaughter, CPSI, Rick Kienel, CPSI – monthly playground inspections
- Eno Slaughter and Michael Williams Weekly Park Inspections
- 3 Work Orders completed

## **RECREATION DIVISION**

### **PROGRAMS**

#### **June Programs:**

- Creative Movement and Dance Pre Ballet Workshop
- Creative Movement and Dance Tap Ballet Workshop
- Creative Movement and Dance Hip-Hop
- Senior Line Dance
- Line Up 2 Dance (Beginner Line)
- East Coast Swing

#### **July Programs:**

- Creative Movement and Dance Pre Ballet Workshop
- Creative Movement and Dance Tap Ballet Workshop
- Creative Movement and Dance Hip-Hop
- Senior Line Dance
- Line Up 2 Dance (Beginner Line)
- Cha-Cha dance

### **SPECIAL EVENTS**

#### **Summer Community Theatre:**

Children's Musical Workshop will be held June 4-14 at the GHS Warehouse. Productions will be held on June 13 & 14 at 10:00 am and 7:00 pm.

#### **CAMPS:**

Camp Horizon: Camp horizon started off the summer with 34 participants at the Martha Hope Cabin.

Discovery Day Camp: Week 1 is underway at Gainesville Middle School with 74 participants. They are underway with swim lessons and enjoying all the activities at Discovery Day Camp. They will travel to Helen Water Park this Friday for their field trip.

Vet Camp: Vet Camp is taking place this week as our morning specialty camp and filled up with 12 participants.

Chef Camp: Chef Camp is our afternoon specialty camp and is full with 13 participants.

### **PARTNERSHIPS**

**SISU:** No Scheduled Events at this time.

**Senior Life Center:** To further our partnership, Gainesville Parks and Recreation will be programming activities to enrich the lives of those at the Center. However, due to the busy camp season, we will be taking the summer off from programming for the center until August.

### **VOLUNTEER TRACKING INFORMATION**

### **TENNIS**

- GPRA Tennis Lessons/Camps: N/A
- Private Rentals:
  - Gary Sherby continued his rental, at City Park, for the month of June.
  - Murry Lokasundaram has updated his rental at Longwood for the month of June.
  - Maria Perdomo will not be renting courts anymore, because she has moved to Spain.
  - Patsy Kilmartin just started renting 1-2 courts at Longwood in April through June.
  - Walt Kilmartin is also be renting courts 3-4 through June.
- School Rentals: GHS tennis season is over. GMS will be renting courts at Longwood for summer training sessions in the month of July.
- Tennis Tournaments:
  - The Spring Swing Tennis Tournament had 82 participants, and the total revenue was \$1,932.50.
  - The Summer Fun in the City Tennis Tournament starts June 19<sup>th</sup>-24<sup>th</sup>, and registration ends Thursday, June 14.

## **YOUTH ATHLETICS**

- **Baseball & Softball**
  - All baseball leagues have finished their regular seasons and tournaments. Each league was very competitive and fair.
  - All-star teams for each league have been selected. Major League all-stars will compete in the District 10 Little League tournament on June 23<sup>rd</sup> in Oconee County. Minor League all-stars will also compete in the District 10 Little League tournament on June 23<sup>rd</sup> in Oconee County. Rookie League all-stars will compete in the GRPA state tournament in Morgan County July 10<sup>th</sup>-July 11<sup>th</sup>.
- **Pee Wee Golf**
  - Pee Wee Golf will begin on June 4<sup>th</sup> and continue until June 27<sup>th</sup>. The class is full with 15 participants.
- **Pee Wee Tennis**
  - Pee Wee Tennis will begin June 5<sup>th</sup> and continue until June 28<sup>th</sup>. The class is full with 9 participants.
- **Lanier Little League Volleyball** has had 53 registered for 2018. Practice began April 26 and their first day of matches was May 5 and lasts through May 26. The pay request was turned in to be processed May 31.

## **ADULT ATHLETICS**

- Lanier Point hosted 4 tournaments the month of May with 82 teams participating.
- Braves are practicing on 2 fields on Tuesday and 3 fields on Thursday. Braves practices will end on June 21.
- Sandlot Sports have started practicing at Lanier Point on Tuesday and Thursday. This is girls fast pitch softball teams.
- Junior League season has completed with a .500 record.

- We extended adult softball registration until June 8. On June 1 we had 14 coed teams and 10 men's teams.

# Youth Athletics Concession- FINANCIAL SUMMARY

**Revised:** 6/4/2018

**PROJECT OPERATIONS:**

REVENUE	\$ 15,741.93
EXPENSE	\$ 13,027.71
TAX (7%)	\$ 1,101.94
<b>NET</b>	<b>\$ 2,714.22</b>

**FY 18 SUMMARY -**

AMOUNT BUDGETED:	\$13,000.00
TO DATE:	\$ 15,741.93
<b>REMAINING FY18</b>	<b>\$ (2,741.93)</b>

**ACTUAL REVENUE:**

MONTH	REVENUE	SUPPLIES	STAFF	TOTAL EXPENSE	NET	% RECOVERED
JULY	\$ -	\$ -	\$ -	\$ -	\$ -	0%
AUGUST	\$ 1,618.05	\$ 1,604.41	\$ 630.75	\$ 2,235.16	\$ (617.11)	72%
SEPTEMBER	\$ 4,069.05	\$ 1,800.68	\$ 1,839.61	\$ 3,640.29	\$ 428.76	112%
OCTOBER	\$ 4,627.00	\$ 1,722.70	\$ 924.53	\$ 2,647.23	\$ 1,979.77	175%
NOVEMBER	\$ 1,584.83	\$ 705.09	\$ 353.86	\$ 1,058.95	\$ 525.88	150%
DECEMBER	\$ -	\$ -	\$ -	\$ -	\$ -	0%
JANUARY	\$ -	\$ -	\$ -	\$ -	\$ -	0%
FEBRUARY	\$ -	\$ -	\$ -	\$ -	\$ -	0%
MARCH	\$ 1,009.07	\$ 1,116.36	\$ 802.44	\$ 1,918.80	\$ (909.73)	53%
APRIL	\$ 1,368.33	\$ 235.88	\$ 621.80	\$ 857.68	\$ 510.65	160%
MAY	\$ 1,465.60	\$ 78.57	\$ 591.03	\$ 669.60	\$ 796.00	200%
JUNE	\$ -	\$ -	\$ -	\$ -	\$ -	0%
<b>TOTAL:</b>	<b>\$ 15,741.93</b>	<b>\$ 7,263.69</b>	<b>\$ 5,764.02</b>	<b>\$ 13,027.71</b>	<b>\$ 2,714.22</b>	<b>121%</b>

**DAYS OPEN:**

MONTH	Football	Baseball	Special Events
JULY	0	0	0
AUGUST	1	0	0
SEPTEMBER	3	0	0
OCTOBER	1	0	1
NOVEMBER	1	0	0
DECEMBER	0	0	0
JANUARY	0	0	0
FEBRUARY	0	0	0
MARCH	0	11	0
APRIL	0	14	0
MAY	0	12	0
JUNE			
<b>TOTAL</b>	<b>6</b>	<b>37</b>	<b>1</b>

**CAPF DONATION**

MONTH	AMOUNT:
JULY	\$ -
AUGUST	\$ -
SEPTEMBER	\$ -
OCTOBER	\$ -
NOVEMBER	\$ -
DECEMBER	\$ -
JANUARY	\$ -
FEBRUARY	\$ -
MARCH	\$ 43.35
APRIL	\$ 14.32
MAY	\$ 11.75
JUNE	
<b>TOTAL:</b>	<b>\$ 69.42</b>



# LPAC Concession Stand Report Summary

**REVISED: 5/31/2018**

**PROJECT OPERATIONS:**

REVENUE	\$ 54,964.93
EXPENSE	\$ 42,818.63
TAX (7%)	\$ 3,847.55
SUPPLIES	\$ 25,730.23
STAFF	\$ 13,240.85
<b>NET</b>	<b>\$ 12,146.30</b>

**FY 18 SUMMARY -**

AMOUNT BUDGETED:	\$ 62,000.00
TO DATE:	\$ 54,964.93
<b>REMAINING FY18</b>	<b>\$ 7,035.07</b>

**ACTUAL REVENUE:**

MONTH	AS OF:	REVENUE	SUPPLIES	STAFF	TOTAL EXPENSE	NET	% RECOVERED
JULY	7/31/2017	\$ 2,006.65	\$ 1,083.53	\$ 623.00	\$ 1,706.53	\$ 300.12	117.59%
AUGUST	9/1/2017	\$ 457.37	\$ -	\$ 93.50	\$ 93.50	\$ 363.87	489.17%
SEPTEMBER	10/2/2017	\$ 5,960.50	\$ 3,284.55	\$ 1,186.50	\$ 4,471.05	\$ 1,489.45	133.31%
OCTOBER	11/1/2017	\$ 9,511.73	\$ 4,498.46	\$ 2,222.50	\$ 6,720.96	\$ 2,790.77	141.52%
NOVEMBER	11/14/2017	\$ 5,211.81	\$ 1,728.87	\$ 1,260.50	\$ 2,989.37	\$ 2,222.44	174.34%
DECEMBER	No activities	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
JANUARY	1/31/2018	\$ 1,425.01	\$ 1,184.13	\$ 377.50	\$ 1,561.63	\$ (136.62)	91.25%
FEBRUARY	3/2/2018	\$ 1,676.38	\$ 609.17	\$ 372.25	\$ 981.42	\$ 694.96	170.81%
MARCH	4/2/2018	\$ 8,421.50	\$ 4,645.31	\$ 1,970.75	\$ 6,616.06	\$ 1,805.44	127.29%
APRIL	4/30/2018	\$ 8,652.20	\$ 3,700.23	\$ 2,265.85	\$ 5,966.08	\$ 2,686.12	145.02%
MAY	5/31/2018	\$ 11,641.78	\$ 4,995.98	\$ 2,868.50	\$ 7,864.48	\$ 3,777.30	148.02%
JUNE		\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
<b>TOTAL:</b>		<b>\$ 54,964.93</b>	<b>\$ 25,730.23</b>	<b>\$ 13,240.85</b>	<b>\$ 38,971.08</b>	<b>\$ 15,993.85</b>	<b>141.04%</b>

**DAYS OPEN:**

MONTH	TOURNEYS	LEAGUES	RAIN OUTS
JULY	2	8	0
AUGUST	0	5	0
SEPTEMBER	4	4	0
OCTOBER	7	7	1
NOVEMBER	4	4	1
DECEMBER	0	0	0
JANUARY	2	0	0
FEBRUARY	2	0	2
MARCH	4	0	1
APRIL	4	2	0
MAY	4	3	1
JUNE			
<b>TOTAL</b>	<b>33</b>	<b>33</b>	<b>6</b>

**CAPF DONATION**

MONTH	AMOUNT:
JULY	\$ -
AUGUST	\$ -
SEPTEMBER	\$ -
OCTOBER	\$ -
NOVEMBER	\$ -
DECEMBER	\$ -
JANUARY	\$ -
FEBRUARY	\$ -
MARCH	\$ -
APRIL	\$ -
MAY	\$ -
JUNE	\$ -
<b>TOTAL:</b>	<b>\$ -</b>

